

**AURORA DIAGNOSTICS L** 08-Nov-2012 13:38 EST RR Donnelley ProFile LANFBU-MWE-XN NCR nayaa0ap

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XI FORM 10-Q

# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

Form	<b>10-</b>	Q
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(Mark One)

**☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended September 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE **ACT OF 1934** 

For the transition period from

Commission File Number: 333-176790

# Aurora Diagnostics Holdings, LLC

(Exact Name of Registrant as Specified in Its Charter)

**Delaware** (State or Other Jurisdiction of Incorporation or Organization)

20-4918072 (I.R.S. Employer Identification Number)

11025 RCA Center Drive, Suite 300 Palm Beach Gardens, Florida 33410 (Address of Principal Executive Offices) (Zip Code)

(866) 420-5512 (Registrant's Telephone Number, Including Area Code)

#### None

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes □ No ⊠

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ⊠ No □

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller rting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the E

Exchange Act. (Check one):	company in Rule 120-2 of th	C
Large accelerated filer □	Accelerated filer	Е
Non-accelerated filer	Smaller reporting company	
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exch	ange Act). Yes □ No 🗵	
We are an "emerging growth company" as defined in the Jumpstart Our Business Startups Act of 2012	(JOBS Act).	



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#### PART I — FINANCIAL INFORMATION

# Item 1. Financial Statements.

# Aurora Diagnostics Holdings, LLC Condensed Consolidated Balance Sheets (in thousands)

	September 30, 2012 (unaudited)	December 31, 2011
Assets		
Current Assets		
Cash and cash equivalents	\$ 5,721	\$ 16,262
Accounts receivable, net	31,818	35,225
Prepaid expenses and other assets	3,340	3,196
Prepaid income taxes	2,526	1,144
Deferred tax assets	288	269
Total current assets	43,693	56,096
Property and equipment, net	11,415	12,306
Other Assets:		
Deferred debt issue costs, net	8,234	9,944
Deposits and other noncurrent assets	297	339
Deferred tax assets - noncurrent	557	3,035
Goodwill	289,538	375,131
Intangible assets, net	110,873	150,112
	409,499	538,561
	\$ 464,607	\$ 606,963
Liabilities and Members' Equity		
Current Liabilities		
Current portion of long-term debt	\$ 102	\$ 2,910
Current portion of fair value of contingent consideration	17,750	19,270
Accounts payable, accrued expenses and other current liabilities	12,281	14,652
Accrued compensation	8,633	12,377
Accrued interest	4,631	10,019
Total current liabilities	43,397	59,228
Long-term debt, net of current portion	319.715	313,352
Deferred tax liabilities, net	16,898	20,840
Fair value of contingent consideration, net of current portion	18,910	32,450
Other liabilities	960	1,203
Members' Equity	64,727	179,890
monioris Equity	\$ 464,607	\$ 606,963
	φ 404,007	\$ 000,303

See Notes to Condensed Consolidated Financial Statements.



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# Condensed Consolidated Statements of Operations Three and Nine Months Ended September 30, 2012 and 2011 Unaudited (in thousands)

	Three Months Ended September 30, 2012 2011		Nine Months Ended September 30, 2012 2011	
Net revenue	\$ 69,384	\$ 70,717	\$ 211,234	\$196,369
Operating costs and expenses:				
Cost of services	34,039	31,905	101,453	87,535
Selling, general and administrative expenses	15,597	17,396	50,470	46,906
Provision for doubtful accounts	4,737	4,616	14,266	13,382
Intangible asset amortization expense	5,808	6,030	17,423	16,987
Management fees	717	749	2,190	2,093
Impairment of goodwill and other intangible assets	114,566	14,168	114,566	14,168
Write-off of public offering costs	_	4,445	_	4,445
Acquisition and business development costs	60	193	380	708
Change in fair value of contingent consideration	(2,738)	4,377	270	7,535
Total operating costs and expenses	172,786	83,879	301,018	193,759
Income (loss) from continuing operations	(103,402)	(13,162)	(89,784)	2,610
Other income (expense):				
Interest expense	(8,170)	(8,364)	(24,451)	(24,632)
Other income (expense)	(26)	1	(22)	(43)
Total other expense, net	(8,196)	(8,363)	(24,473)	(24,675)
Loss from continuing operations before income taxes	(111,598)	(21,525)	(114,257)	(22,065)
Income tax benefit	(1,483)	(3,022)	(1,367)	(1,670)
Net loss from continuing operations	(110,115)	(18,503)	(112,890)	(20,395)
Discontinued operations:				
Loss from operations	(267)	(10,493)	(2,189)	(10,243)
Loss on sale	(980)	<u> </u>	(980)	
Loss from discontinued operations	(1,247)	(10,493)	(3,169)	(10,243)
Net loss	\$(111,362)	\$(28,996)	\$(116,059)	\$ (30,638)

See Notes to Condensed Consolidated Financial Statements.



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# Condensed Consolidated Statements of Cash Flows Nine Months Ended September 30, 2012 and 2011 Unaudited (in thousands)

Cook Flows From On continue Activities	2012	2011
Cash Flows From Operating Activities Net loss from continuing operations	\$(112,890)	\$(20,395)
Loss from discontinued operation	(3,169)	(10,243)
Net loss	(116,059)	(30,638)
Adjustments to reconcile net loss to net cash provided by operating activities:	21.007	20.261
Depreciation and amortization	21,007 1,580	20,261
Amortization of deferred debt issue costs	215	1,496 214
Amortization of original issue discount on debt  Deferred income taxes	(1,483)	(6,659)
	853	1,039
Equity compensation costs		
Change in fair value of contingent consideration	270	7,535
Impairment of goodwill and other intangible assets	115,656	24,471
Write-off of public offering costs		4,445
Loss on sale of discontinued operation	980	
Loss on disposal of property	25	46
Changes in assets and liabilities, net of working capital acquired in business combinations:		
(Increase) decrease in:	2.054	(4.650)
Accounts receivable	2,874	(4,678)
Prepaid income taxes	(1,382)	1,397
Prepaid expenses	(347)	(591)
Increase (decrease) in:		
Accounts payable, accrued expenses and other current liabilities	(2,147)	3,245
Accrued compensation	(3,649)	2,123
Accrued interest	(5,388)	3,921
Net cash provided by operating activities	13,005	27,627
Cash Flows From Investing Activities		
Purchase of property and equipment	(3,028)	(4,443)
Increase in deposits and other noncurrent assets	42	21
Payment of contingent notes	(23,602)	(20,529)
Businesses acquired, net of cash acquired	_	(40,324)
Proceeds from sale of discontinued operation, net of transaction costs	9	
Net cash used in investing activities	(26,579)	(65,275)
Cash Flows From Financing Activities		
Payments of capitalized lease obligations	(91)	(53)
Repayments of subordinated notes payable	(2,840)	(2,688)
Net borrowings under revolver	8,000	7,000
Repayments under term loan facilities	(1,938)	_
Payment of debt issuance costs	(141)	(811)
Payment of public offering costs	_	(296)
Contributions from members	43	_
Net cash provided by financing activities	3,033	3,152
Net decrease in cash	(10,541)	(34,496)
Cash and cash equivalents, beginning	16,262	39,941
Cash and cash equivalents, ending	\$ 5,721	\$ 5,445



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# Condensed Consolidated Statements of Cash Flows (Continued) Nine Months Ended September 30, 2012 and 2011 Unaudited (in thousands)

	2012	2011
Supplemental Disclosures of Cash Flow Information		
Cash interest payments	\$27,914	\$18,869
Cash tax payments, including member tax distributions	\$ 1,746	\$ 3,043
Supplemental Schedule of Noncash Investing and Financing Activities		
Fair value of contingent consideration issued in acquisitions	<u>\$</u>	\$20,510
Capital lease obligations	\$ 210	\$ 47

See Notes to Condensed Consolidated Financial Statements.



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#### Note 1. Nature of Business and Significant Accounting Policies

#### Nature of business

Aurora Diagnostics Holdings, LLC and subsidiaries (the "Company") was organized in the State of Delaware as a limited liability company on June 2, 2006 to operate as a diagnostic services company. The Company's practices provide physician-based general anatomic and clinical pathology, dermatopathology, molecular diagnostic services and other esoteric testing services to physicians, hospitals, clinical laboratories and surgery centers. The Company's operations consist of one reportable segment.

The Company operates in a highly regulated industry. The manner in which licensed physicians can organize to perform and bill for medical services is governed by state laws and regulations. Businesses like the Company often are not permitted to employ physicians or to own corporations that employ physicians or to otherwise exercise control over the medical judgments or decisions of physicians.

In states where the Company is not permitted to directly own a medical services provider or for other commercial reasons, it performs only non-medical administrative and support services, does not represent to the public or its clients that it offers medical services and does not exercise influence or control over the practice of medicine. In those states, the Company conducts business through entities that it controls, and it is these affiliated entities that employ the physicians who practice medicine. In such states, the Company generally enters into a contract that restricts the owner of the affiliated entity from transferring their ownership interests in the affiliated entity and otherwise provides the Company or its designee with a controlling voting or financial interest in the affiliated entity and its laboratory operations. This controlling financial interest generally is obtained pursuant to a long-term management services agreement between the Company and the affiliated entity. Under the management services agreement, the Company exclusively manages all aspects of the operation other than the provision of medical services. Generally, the affiliated entity has no operating assets because the Company acquired all of its operating assets at the time it acquired the related laboratory operations. In accordance with the relevant literature, these affiliated entities are included in the condensed consolidated financial statements of Aurora Diagnostics Holdings, LLC.

The accompanying consolidated balance sheet as of December 31, 2011, which was derived from the audited financial statements as of December 31, 2011 of Aurora Diagnostics Holdings, LLC, and the accompanying unaudited condensed consolidated financial statements as of and for the three month and nine month periods ended September 30, 2012 and September 30, 2011 have been prepared by the Company in accordance with accounting principles generally accepted in the United States of America for interim financial reporting. Accordingly, they do not include all of the information and related footnotes that would normally be required by accounting principles generally accepted in the United States of America for complete financial reporting. These unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited financial statements for the year ended December 31, 2011.

The accompanying unaudited condensed consolidated financial statements include all adjustments (consisting of a normal and recurring nature) that management considers necessary for a fair statement of financial information for the interim periods. Interim results are not necessarily indicative of the results that may be expected for the remainder of the year ending December 31, 2012.



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#### Note 1. Nature of Business and Significant Accounting Policies (Continued)

#### Discontinued Operation

On August 31, 2012, the Company sold one hundred percent of its equity in one of its subsidiaries. This discontinued operation, which was the Company's largest clinical laboratory, had experienced declining revenue and increasing losses over the preceding quarters. The Company sold the subsidiary for \$150,000 and incurred \$141,000 of transaction related costs.

The following is a summary of the operating results of the discontinued operation for the three months and nine months ended September 30, 2012 and 2011 (in thousands):

	Three Months Ended		Nine Months Ended	
	Septen	September 30,		iber 30,
	2012 <sup>(a)</sup>	2011	2012 <sup>(a)</sup>	2011
Discontinued operation:				
Net revenue	<u>\$ 834</u>	\$ 2,067	\$ 3,826	\$ 6,884
Loss from operations (b)	\$ (267)	\$(10,493)	\$(2,189)	\$(10,243)
Loss on sale	(980)		(980)	
Net loss from discontinued operation	\$(1,247)	\$(10,493)	\$(3,169)	\$(10,243)

- (a) Operating results for the three months and nine months ended September 30, 2012 reflect operations through the date of sale, August 31, 2012.
- (b) The nine months ended September 30, 2012 reflect a \$1.1 million impairment of goodwill and other intangible assets. The three and nine month periods ended September 30, 2011 reflect a \$10.3 million impairment of goodwill and other intangible assets.

The following is a summary of the assets and liabilities of the discontinued operation transferred on August 31, 2012 (in thousands):

Assets		
Accounts receivable, net	\$	533
Prepaid expenses		203
Property and equipment	_	544
Total assets transferred	\$1	,280
Liabilities		
Accounts payable and accrued expenses	\$	196
Accrued compensation		95
Total liabilities transferred	\$	291

# Recent Accounting Standards Updates

In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-04 "Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs." The standard revises guidance for fair value measurement and expands the disclosure requirements. The Company adopted ASU 2011-04 effective January 1, 2012. The adoption of ASU 2011-04 did not have a material impact on the Company's financial position, results of operations or cash flows.



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#### Note 1. Nature of Business and Significant Accounting Policies (Continued)

In June 2011, the FASB issued ASU 2011-05 "Presentation of Comprehensive Income," which requires an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income, or in two separate but consecutive statements. ASU 2011-05 eliminates the option to present components of other comprehensive income as part of the statement of equity. In December 2011, the FASB issued ASU No. 2011-12, "Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05" which defers the requirement within ASU 2011-05 to present reclassification adjustments from other comprehensive income to net income on the face of the financial statements pending further deliberation by the FASB. These ASUs require retrospective application and are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011, with early adoption permitted. The Company adopted ASU 2011-05 effective January 1, 2012. The adoption of ASU 2011-05 did not have a material impact on the Company's financial position, results of operations or cash flows.

In July 2011, the FASB issued ASU 2011-07, "Health Care Entities (Topic 954): Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities," which requires certain health care entities to present the provision for bad debts related to patient service revenue as a deduction from patient service revenue in the statement of operations rather than as an operating expense. This ASU is effective for public companies with fiscal years and interim periods within those fiscal years beginning after December 15, 2011. Additional disclosures relating to a company's sources of patient revenue and its allowance for doubtful accounts related to patient accounts receivable will also be required. The Company adopted ASU 2011-07 effective January 1, 2012. The adoption of ASU 2011-07 did not have a material impact on the Company's financial position, results of operations or cash flows.

In December 2011, the FASB issued ASU No. 2011-11, "Balance Sheet (Topic 220) — Disclosures About Offsetting Assets and Liabilities," which creates new disclosure requirements about the nature of an entity's rights of offset associated with its financial instruments and derivative instruments. ASU No. 2011-11 requires retrospective application, and it is effective for fiscal years, and interim periods within those years, beginning on or after January 1, 2013. We are currently evaluating the impact, if any, the adoption of ASU 2011-11 will have on our financial position, results of operations or cash flows.

In July 2012, the FASB issued ASU 2012-02, "Intangibles — Goodwill and Other (Topic 220) — Testing Indefinite-Lived Intangible Assets for Impairment." ASU 2012-02 allows an entity to first assess qualitative factors in determining whether events and circumstances indicate that it is more-likely-than not that an indefinite-lived intangible asset is impaired. If an entity determines that it is not more-likely-than not that the indefinite-lived intangible asset is impaired, then the entity is not required to perform a quantitative impairment test. ASU 2012-02 is effective for fiscal years beginning after September 15, 2012, with earlier adoption permitted. We are currently evaluating the effects this standard will have on our financial position, results of operations or cash flows.



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#### Note 2. Acquisitions

#### 2011 Acquisitions

During 2011, the Company acquired four pathology practices. On January 1, 2011, the Company acquired 100% of the equity of two pathology practices for an aggregate cash purchase price of \$36.9 million. These acquisitions were funded on December 31, 2010 and therefore, the cash paid totaling \$36.9 million was included in Deposits and other non-current assets as of December 31, 2010. On June 2, 2011, the Company acquired 100% of the equity of a third pathology practice for a cash purchase price of \$14.7 million. On August 1, 2011, the Company acquired substantially all of the assets of a fourth pathology practice for an aggregate cash purchase price of \$26.5 million. In each of the transactions the Company issued contingent consideration payable over three to five years based on the future performance of the acquired practice. The total acquisition date fair value of the contingent consideration issued for the 2011 acquisitions was \$20.5 million. The Company funded the cash portion of the January 1, 2011 and June 2, 2011 acquisitions using a portion of the proceeds from the Senior Notes offering on December 20, 2010. The Company funded the cash portion of the August 1, 2011 acquisition using cash on hand, as well as \$14.0 million drawn on its revolving credit facility.

Intangible assets acquired as the result of a business combination are recognized at fair value as an asset apart from goodwill if the asset arises from contractual or other legal rights or if it is separable. The Company's intangible assets, which principally consist of the fair value of customer relationships, health care facility agreements and non-competition agreements acquired in connection with the acquisition of diagnostic companies, are capitalized and amortized on the straight-line method over their useful life, which generally ranges from 4 to 18 years. Approximately \$33.3 million of tax deductible goodwill was recorded related to the 2011 acquisitions.

#### **Contingent Consideration**

In connection with its acquisitions, the Company has agreed to pay additional consideration in future periods based upon the attainment of stipulated levels of operating earnings by each of the acquired entities, as defined in their respective agreements. For all acquisitions prior to January 1, 2009, the Company does not accrue contingent consideration obligations prior to the attainment of the objectives and the amount owed becomes fixed and determinable. The Company paid consideration under contingent notes related to acquisitions completed prior to January 1, 2009 of \$0.6 and \$0.6 million for the three months ended September 30, 2012 and 2011, respectively, and \$8.3 million and \$12.7 million for the nine months ended September 30, 2012 and 2011, respectively. The Company paid consideration under contingent notes related to acquisitions completed after January 1, 2009 of \$6.4 million and \$5.4 million for the three months ended September 30, 2012 and 2011, respectively, and \$15.3 million and \$7.9 million for the nine months ended September 30, 2012 and 2011, respectively.

As of September 30, 2012, assuming the acquired practices achieve the maximum level of stipulated operating earnings, the maximum principal amount of contingent consideration payable over the next two years is approximately \$42.6 million for acquisitions completed prior to January 1, 2009 and \$86.7 million for acquisitions completed subsequent to January 1, 2009. A lesser amount will be paid if the practices' earnings are below the maximum level of stipulated earnings or no payments will be made if the practices do not achieve the minimum level of stipulated earnings as outlined in their respective agreements. Any such payments in the future for acquisitions completed prior to January 1, 2009 would be accounted for as additional purchase price and increase goodwill. For acquisitions completed subsequent to January 1, 2009, future payments will be reflected in the change in the fair value of the contingent consideration. The total fair value of the contingent consideration reflected in the accompanying consolidated condensed balance sheets as of September 30, 2012 and December 31, 2011 is \$36.7 million and \$51.7 million, respectively.



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#### **Note 2.** Acquisitions (Continued)

#### Pro-forma information (unaudited)

The following unaudited pro forma information presents the consolidated results of the Company's operations and the results of the two acquisitions completed after January 1, 2011 for the three and nine months ended September 30, 2011, after giving effect to amortization, depreciation, interest, income tax, and the reduced level of certain specific operating expenses (primarily compensation and related expenses attributable to former owners) as if the acquisitions had been consummated on January 1, 2011. Such unaudited pro forma information is based on historical unaudited financial information with respect to the 2011 acquisitions and does not include operational or other changes which might have been effected by the Company. The unaudited pro forma information for the three and nine months ended September 30, 2011 presented below is for illustrative purposes only and is not necessarily indicative of results which would have been achieved or results which may be achieved in the future (in thousands):

	Pro Forma	Pro Forma
	Three Months Ended	Nine Months Ended
	September 30, 2011	September 30, 2011
Net revenue	\$ 74,045	\$ 215,793
Net loss	\$ (32,398)	\$ (32,595)

For the three and nine months ended September 30, 2012, the two acquisitions completed after January 1, 2011 contributed a total of \$7.7 million and \$22.8 million in net revenue, respectively, and \$0.9 million and \$2.1 million in net income, respectively, excluding intercompany charges eliminated in consolidation.

#### Note 3. Accounts Receivable

Accounts receivable consist of the following as of September 30, 2012 and December 31, 2011 (in thousands):

	Septer	September 30, 2012		nber 31, 2011
Accounts receivable	\$	48,399	\$	52,747
Less: Allowance for doubtful accounts		(16,581)		(17,522)
Accounts receivable, net	\$	31,818	\$	35,225

#### Note 4. Goodwill and Intangible Assets

The following table presents adjustments to goodwill during the nine months ended September 30, 2012 and the year ended December 31, 2011 (in thousands):

	September 30, 2012	December 31, 2011		
Goodwill, beginning of period	\$ 375,131	\$ 329,199		
Acquisitions	_	52,480		
Contingent notes*	8,272	12,654		
Goodwill impairment	(93,865)	(19,202)		
Goodwill, end of period	\$ 289,538	\$ 375,131		

<sup>\*</sup> Related to acquisitions completed prior to January 1, 2009.



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# Note 4. Goodwill and Intangible Assets (Continued)

For the three months ended September 30, 2012 and 2011, the Company recorded amortization expense of \$5.8 million and \$6.0 million, respectively, related to its intangible assets. For the nine months ended September 30, 2012 and 2011, the Company recorded amortization expense of \$17.4 million and \$17.0 million, respectively. The Company's balances for intangible assets as of September 30, 2012 and December 31, 2011 and the related accumulated amortization are set forth in the table below (in thousands):

	Range (Years)	Weighted Average Amortization Period (Years)	Cost	September 30, 2012 Accumulated Amortization	Net
Amortizing intangible assets:	<del>``</del>				
Customer relationships	5 – 10	8	\$135,660	\$ (56,804)	\$ 78,856
Health care facility agreements	4 - 18	11	34,060	(3,839)	30,221
Noncompete agreements	2 - 5	5	4,898	(3,102)	1,796
Total intangible assets			\$174,618	\$ (63,745)	\$110,873
	Range	Weighted Average Amortization	Cost	December 31, 2011 Accumulated	Not
Amortizing intangible assets:	Range (Years)		Cost		Net
Amortizing intangible assets:  Customer relationships	2	Amortization		Accumulated Amortization	
Amortizing intangible assets:  Customer relationships  Health care facility agreements	(Years)	Amortization Period (Years)	Cost \$152,249 60,716	Accumulated	Net \$101,513 46,085
Customer relationships	(Years) 5 – 10	Amortization Period (Years)	\$152,249	Accumulated Amortization \$ (50,736)	\$101,513

As of September 30, 2012, estimated future amortization expense is as follows (in thousands):

Year Ending December 31,	
Remainder of 2012	\$ 4,991
2013	19,721
2014	19,015
2015	18,677
2016	18,203
Thereafter	30,266
	\$110,873

# Impairment of Goodwill and Other Intangible Assets

At June 30, 2012, the Company identified indications of impairment at one of its reporting units. Competitive pricing pressures at this location and significant erosion in its customer base have resulted in net losses at the reporting unit. The Company recorded a non-cash impairment charge of \$1.1 million to write down the carrying value of goodwill by \$0.9 million and the carrying value of intangible assets by \$0.2 million. This impairment charge was included in the loss from discontinued operations.

#### 2012 Impairment Testing

As of September 30, 2012, the Company performed qualitative analyses to assess the likelihood of impairment at its reporting units. The Company's assessment considered various factors, including the results of the impairment analyses performed as of September 30, 2011, changes in the carrying amount of net assets since September 30, 2011, management's expectations of future performance, historical financial results and trends, changes in interest rates and other market conditions and other factors affecting reporting unit fair values. The Company also considered each reporting unit's performance in relation to previous projections, the economic outlook for the



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healthcare services industry and various other factors during the testing process, including hospital and physician contract changes. local market developments, changes in third party payor payments, and other publicly available information. Based on its assessment, the Company determined it was more likely than not that the fair value exceeded the carrying value for nine of its nineteen reporting units. For these nine reporting units the Company did not perform the two step impairment testing.

As of September 30, 2012, the Company tested goodwill and intangible assets for potential impairment and recorded a non-cash impairment expense of \$114.6 million resulting from a write down of \$93.0 million in the carrying value of goodwill and a write down of \$21.6 million in the carrying value of intangible assets. The write down of the goodwill and intangible assets related to eight reporting units. Regarding these reporting units, the Company believes events occurred and circumstances changed that more likely than not reduced the fair value of the intangible assets and goodwill below their carrying amounts. These events during 2012 consisted primarily of the loss of hospital contracts or customer relationships present at the acquisition date. Additionally, the Company is recognizing lower revenue from certain other continuing relationships due to changes to client bill arrangements or the switch from global billing to either technical component (TC) or professional component (PC) only services. These factors, combined with higher operating costs, including higher pathologist compensation, resulted in slower projected revenue growth and growth in operating profit, which adversely affected the current year and expected future revenues and operating profit of the affected reporting units.

The following assumptions were made by management in determining the fair value of the reporting units and related intangibles as of September 30, 2012: (a) the discount rates ranged between 13.7% and 16.7%, based on relative size and perceived risk of the reporting unit; (b) an average compound annual growth rate ("CAGR") of 3.9% during the five year forecast period; and (c) earnings before interest, taxes, depreciation, and amortization ("EBITDA") with an average margin of failure of 38.6% at the reporting unit level. These assumptions are based on both the actual historical performance of the reporting units and management's estimates of future performance of the reporting units.

In connection with the Company's testing of goodwill and intangible assets as of September 30, 2012, one of the other reporting units was calculated to have a fair value that was 4% in excess of its carrying value. As of September 30, 2012, the Company had goodwill of \$15.0 million recorded for this reporting unit. As noted above, assumptions were made regarding the revenue, operating expense, and anticipated economic and market conditions related to this reporting unit as part of the impairment analysis. Assumptions made regarding future operations involve significant uncertainty, particularly with regard to anticipated economic and market conditions that are beyond the control of the Company's management. Potential events or circumstance that could negatively impact future performance include, but are not limited to, losses of customers, changes in regulations or reimbursement rates and increased internalization of diagnostic testing by clients.

On November 1, 2012, Centers for Medicare & Medicaid Services (CMS) issued its 2013 Medicare Fee Schedule, which included reductions of certain relative value units and geographic adjustment factors used to determine reimbursement for a number of the most commonly used pathology codes, including, the code used most by the Company. Additional changes were also made to other surgical pathology codes. Based on the Company's current Medicare business mix, the Company's management estimates the changes to the 2013 Fee Schedule, excluding any change in the conversion factor or reduction due to sequestration, would result in a reduction of annualized Medicare revenue of approximately \$21 million. As a result, the Company will be testing for impairment of goodwill and other intangible assets in the quarter ending December 31, 2012.

#### 2011 Impairment Testing

As of September 30, 2011, the Company performed qualitative analyses to assess the likelihood of impairment at its reporting units. The Company's assessment considered various factors, including the results of the impairment analyses performed as of September 30, 2010, changes in the carrying amount of net assets since September 30, 2010, management's expectations of future performance, historical financial results and trends, changes in interest rates and other market conditions and other factors affecting reporting unit fair values. The Company also considered each reporting unit's performance in relation to previous projections, the economic outlook for the healthcare services industry and various other factors during the testing process, including hospital and physician contract changes, local market developments, changes in third-party payor payments, and other publicly available information. Based on its assessment, the Company determined it was more likely than not that the fair value exceeded the carrying value for four of its twenty reporting units. For these four reporting units the Company did not perform the two step impairment testing.



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As of September 30, 2011, the Company tested goodwill and intangible assets for potential impairment and recorded a non-cash impairment expense of \$24.5 million, including \$10.3 million related to the subsequently discontinued operation, resulting from a write down of \$19.2 million in the carrying value of goodwill and a write down of \$5.3 million in the carrying value of intangible assets. The write down of the goodwill and intangible assets related to three reporting units. Regarding these reporting units, the Company believes events occurred and circumstances changed that more likely than not reduced the fair value of the intangible assets and goodwill below their carrying amounts. These events during 2011 consisted primarily of the loss of certain customer relationships present at the acquisition date and generally slower projected revenue growth and growth in operating profit, which adversely affected the current year and expected future revenues and operating profit of the reporting unit. The calculated fair values for all of the Company's other reporting units were substantially in excess of their carrying values.

The following assumptions were made by management in determining the fair value of the reporting units and related intangibles as of September 30, 2011: (a) the discount rates ranged between 11.4% and 18.4%, based on relative size and perceived risk of the reporting unit; (b) an average CAGR of 5.8% during the five year forecast period; and (c) EBITDA, with an average passing margin of 26.5% at the reporting unit level. These assumptions are based on both the actual historical performance of the reporting units and management's estimates of future performance of the reporting units.

#### **Note 5. Accounts Payable and Accrued Expenses**

Accounts payable, accrued expenses and other current liabilities as of September 30, 2012 and December 31, 2011 consist of the following (in thousands):

	September 30, 2012	December 31, 2011		
Accounts payable	\$ 4,680	\$ 5,617		
Due to predecessor pension plan	1,194	1,194		
Accrued management fees	702	742		
Other accrued expenses	5,705	7,099		
	\$ 12,281	\$ 14,652		

#### Note 6. Long-Term Debt

On April 30, 2007, in conjunction with an acquisition transaction, the Company entered into a subordinated, unsecured contingent note with prior owners of one of the Company's acquired practices. The payment amount was determined by the practice's cumulative EBITDA over a five-year period, with a minimum payment of not less than \$15.0 million and a maximum payment not to exceed \$30.0 million. Payment amounts included a 5.5% interest rate factor, and therefore the Company recorded the contingent note in the original purchase price at its minimum payment amount, discounted by the interest rate factor of 5.5%. The original discount of \$2.2 million was amortized into interest expense over the term of the contingent note using the interest method. The Company made the final payment of \$3.6 million under this unsecured contingent note in the three months ended September 30, 2012.



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#### Note 6. Long-Term Debt (Continued)

On May 26, 2010, the Company entered into a \$335.0 million credit facility with Barclays Bank PLC and certain other lenders. This credit facility, which is collateralized by substantially all of the Company's assets and guaranteed by all of the Company's subsidiaries, included a \$225.0 million senior secured first lien term loan facility that matures May 2016. The credit facility also included a \$110.0 million senior secured first lien revolving credit facility that matures May 2015, of which \$50.0 million became available upon the closing of the new credit facility and \$60.0 million became available on December 20, 2010, when the Company amended the credit facility and issued \$200.0 million unsecured Senior Notes, as described below. The Company's term loan facility bears interest, at the Company's option, at a rate initially equal to the prime rate plus 3.25 percent per annum or LIBOR (subject to a floor of 2.00 percent) plus 4.25 percent per annum, or 6.25% as of September 30, 2012. In connection with the issuance of the \$200.0 million unsecured Senior Notes, the Company's credit facility was amended and restated December 20, 2010.

The credit facility, as amended December 20, 2010, requires the Company to comply on a quarterly basis with certain financial covenants, including a senior secured leverage ratio calculation that becomes more restrictive over time. Also, on an annual basis the Company must not exceed a specified maximum amount of consolidated capital expenditures. In addition, the term loan facility includes negative covenants restricting or limiting the Company's ability to, without prior approval of the lenders, among other things, incur, assume or permit to exist additional indebtedness or guarantees; incur liens and engage in sale leaseback transactions; make loans and investments; declare dividends, make payments or redeem or repurchase capital stock; engage in mergers, acquisitions and other business combinations; prepay, redeem or purchase certain indebtedness; amend or otherwise alter terms of its indebtedness; sell assets; enter into transactions with affiliates and alter the business it conducts. During the three months ended September 30, 2012 the Company repaid \$1.9 million under the term loan facility, resulting in a balance outstanding as of September 30, 2012 of \$112.5 million. As of September 30, 2012, the Company had a balance of \$8.0 million outstanding and \$102.0 million available under its revolving credit facility and was in compliance with all loan covenants.

On October 26, 2012, the Company entered into a second amendment to the credit facility, which became effective on October 29, 2012 after the payment of certain required fees and expenses. The second amendment provided for the elimination of the interest coverage ratio requirements and the adjustment of the senior secured leverage ratio requirements from 2.75:1.00 to 3.00:1.00 beginning with the fiscal quarter ending September 30, 2012. In connection with the second amendment, the Company elected to reduce the maximum amount available under the revolving credit facility from \$110 million to \$60 million.

On December 20, 2010, the Company issued \$200.0 million in unsecured Senior Notes that mature on January 15, 2018. The Senior Notes bear interest at an annual rate of 10.75%, which is payable each January 15 and July 15. In accordance with the Senior Notes indenture, the Company is subject to certain limitations on issuing additional debt and is required to submit quarterly and annual financial reports. The Senior Notes are redeemable at the Company's option beginning on January 15, 2015 at 105.375% of par, plus accrued interest. The redemption price decreases to 102.688% of par on January 15, 2016 and to 100% of par on January 15, 2017. Under certain circumstances, prior to January 15, 2015, the Company may at its option redeem all, but not less than all, of the notes at a redemption price equal to 100% of the principal amount of the notes, plus accrued interest and a premium as defined in the Senior Notes indenture. The Senior Notes rank equally in right of repayment with all of the Company's other senior indebtedness, but are subordinated to the Company's secured indebtedness to the extent of the value of the assets securing that indebtedness. The Company used a portion of the proceeds from the issuance of the Senior Notes to repay \$110.0 million of the \$224.4 million principal then owed under the term loan portion of its \$335.0 million credit facility. In connection with the partial repayment, the Company recorded a non-cash charge of approximately \$4.7 million for the write-off of the pro rata portion of unamortized original issue discount, prepaid administration fees, and deferred debt issue costs.



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# **Note 6.** Long-Term Debt (Continued)

Long-term debt consists of the following as of September 30, 2012 and December 31, 2011 (in thousands):

	September 30, 2012	December 31, 2011
Senior Notes	\$ 200,000	\$ 200,000
Term loan	112,500	114,438
Revolver	8,000	_
Subordinated unsecured contingent note dated April 30, 2007	_	2,840
Capital lease obligations	361	243
	320,861	317,521
Less:		
Original issue discount, net	(1,044)	(1,259)
Current portion	(102)	(2,910)
Long-term debt, net of current portion	\$ 319,715	\$ 313,352

As of September 30, 2012, estimated future debt principal payments are as follows (in thousands):

Year Ending December 31,		
Remainder of 2012	\$	34
2013		106
2014		94
2015		8,060
2016	1.	12,554
Thereafter	20	00,013
	\$32	20,861



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#### Note 7. Related Party Transactions

#### **Acquisition Target Consulting Agreement**

On June 2, 2006, and as subsequently amended and restated on July 6, 2011, the Company and an entity owned by two members of the Company entered into a professional services agreement to provide certain acquisition target identification consulting services to the Company. In exchange for these services, the Company paid to the entity a monthly retainer of \$23,000, plus reimbursable expenses. The entity also earned a success fee of \$45,000 for each identified acquisition consummated by the Company. On August 28, 2012, the professional services agreement was amended and restated to provide a \$12,000 monthly retainer. In addition, the entity also earns a success fee equal to \$65,000 for each identified acquisition consummated by the Company. The entity also will be paid a fee of 8 percent of revenue for certain new business development efforts as outlined in the amended and restated agreement. The Company paid the entity a total of \$0.1 million during each of the three month periods ended September 30, 2012 and 2011, and \$0.3 million during each of the nine month periods ended September 30, 2012 and 2011. As of September 30, 2012 and December 31, 2011, the Company owed the entity \$0 and \$24,000, respectively, under this arrangement.

#### Management and Financial Advisory Agreement

On June 2, 2006, the Company, through its wholly-owned subsidiary, and two members of the Company entered into a management services agreement (the "Agreement"). On June 12, 2009 the Agreement was amended to substitute a new member for one of the original members. The Agreement calls for the members and their affiliates to provide certain financial and management advisory services in connection with the general business planning and forecasting and acquisition and divestiture strategies of the Company. In exchange for the services, the Company pays fees equal to 1.0% of revenues plus expenses to the members ("Management Fees").

As of September 30, 2012 and December 31, 2011, \$1.0 million and \$1.5 million, respectively, of these Management Fees are reflected in accounts payable and accrued expenses in the accompanying consolidated balance sheets. The consolidated condensed statement of operations includes Management Fees of \$0.7 million for each of the three month periods ended September 30, 2012 and 2011 and \$2.2 million and \$2.1 million for the respective nine months ended September 30, 2012 and 2011. The Company paid management fees of \$1.2 million and \$0.7 million during the three months ended September 30, 2012 and 2011, respectively, and \$2.7 million and \$1.9 million for the respective nine months ended September 30, 2012 and 2011.

#### Facilities Lease Agreements

The Company currently leases five of its facilities from entities owned by physician employees or affiliated physicians who are also former owners of the acquired practices. The leases provide for monthly aggregate base payments of approximately \$86,000 and expire in December 2012, December 2013, April 2017, December 2019, and October 2020. Rent paid to the related entities was \$0.3 million for each of the three month periods ended September 30, 2012 and 2011, and \$0.8 million for each of the nine month periods ended September 30, 2012 and 2011.

#### **Note 8.** Members' Equity

Prior to April 1, 2011, the Company had multiple classes of membership interests, including A, A-1, B, C, X, D-1, D-2 and D-3 units. Effective as of April 1, 2011, Aurora Holdings amended and restated its operating agreement in order to reclassify its existing limited liability company units as a single class consisting of 23,549,812 units. The reclassification did not result in a material change in the unit holders' ownership of the Company on a fully-diluted basis.

During the first quarter of 2012 certain members made contributions to the Company totaling \$43,000.



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#### Note 9. **Equity-Based Compensation**

During the nine months ended September 30, 2012, the Company granted options to purchase 396,490 units to employees and directors under the Aurora Diagnostics Holdings, LLC 2011 Equity Incentive Plan. The Company reserved the equivalent number of units for issuance upon the future exercise of awards pursuant to the plan. The weighted average fair value of these options was \$4.43. During the nine months ended September 30, 2012 options to purchase 537,619 units were cancelled. Out of the total 1,790,000 options outstanding as of September 30, 2012, 436,009 were vested and 1,353,991 were unvested.

The options vest annually on each anniversary of the grant date and are being amortized over the vesting periods through May 10, 2017. The Company valued the options using the Black-Scholes method with weighted average assumptions of 36% for volatility, 6.5 years for expected life and 1.3% for the risk free interest rate. Selling, general and administrative expenses included equity compensation expense of \$0.3 million and \$0.9 million for the three months and nine months ended September 30, 2012, respectively, and \$1.0 million for the three months and nine months ended September 30, 2011. As of September 30, 2012, the total remaining unamortized equity compensation cost was approximately \$4.8 million.

#### Note 10. **Commitments and Contingencies**

During the ordinary course of business, the Company has become and may in the future become subject to pending and threatened legal actions and proceedings. The Company may have liability with respect to its employees and its pathologists, Medical malpractice claims are generally covered by insurance. While the Company believes the outcome of any such pending legal actions and proceedings, individually or in the aggregate, will not have a material adverse effect on the Company's financial condition, results of operations or liquidity, if the Company is ultimately found liable under any medical malpractice claims, there can be no assurance the Company's medical malpractice insurance coverage will be adequate to cover any such liability. The Company may also, from time to time, be involved with legal actions related to the acquisition of and affiliation with physician practices, the prior conduct of such practices, or the employment (and restriction on competition) of its physicians. There can be no assurance any costs or liabilities for which the Company becomes responsible in connection with such claims or actions will not be material or will not exceed the limitations of any applicable indemnification provisions or the financial resources of the indemnifying parties.

During 2011, the Company received claims of overpayments from one payor for a total of \$1.6 million. The Company intends to vigorously defend against this asserted claim; however, at this time, the ultimate outcome cannot be determined and the Company cannot reasonably estimate a potential loss in the event that its defense is unsuccessful.

#### Contingent Notes

As discussed in Note 2, in connection with certain of its acquisitions, the Company agreed to pay additional consideration in future periods based upon the attainment of stipulated levels of operating earnings by each of the acquired entities, as defined in their respective agreements. The computation of the annual operating earnings is subject to review and approval by sellers prior to payment. In the event there is a dispute, the Company will pay the undisputed amount and then take reasonable efforts to resolve the dispute with the sellers. If the sellers are successful in asserting their dispute additional payments could be made in future periods. In connection with one of the Company's contingent notes, the sellers have asserted an additional \$1.6 million is owed by the Company. The Company's management believes its computations are correct, however, at this time cannot predict the outcome of this matter.



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#### Note 10. Commitments and Contingencies (Continued)

As of September 30, 2012, the total maximum future payments for contingent consideration issued in acquisitions was \$42.6 million for acquisitions completed prior to January 1, 2009 and \$86.7 million for acquisitions completed since January 1, 2009. Lesser amounts will be paid for earnings below the maximum level of stipulated earnings or no payments will be made if the practices do not achieve the minimum level of stipulated earnings as outlined in their respective agreements. Any future payments of contingent consideration will be accounted for as additional purchase price and increase goodwill for acquisitions completed prior to January 1, 2009 or, for acquisitions completed since January 1, 2009, will be reflected in the change in the fair value of the contingent consideration. As of September 30, 2012, the fair value of contingent consideration related to acquisitions completed since January 1, 2009 was \$36.7 million.

#### **Purchase Obligation**

In March 2011, the Company entered into a five year non-cancelable commitment to purchase reagents and other laboratory supplies. Under this agreement, the Company must purchase approximately \$0.8 million annually of reagents and other laboratory supplies through March 2016. Through September 30, 2012, the Company made purchases of approximately \$1.3 million under the obligation. At September 30, 2012, the approximate total remaining purchase commitment is approximately \$2.6 million.

In connection with the commitment, the vendor provided the Company with lab testing equipment, to which the Company will receive title upon fulfillment of its purchase obligations under the commitment. The company recorded the equipment and a corresponding obligation under purchase commitment for the fair market value of the equipment of \$1.4 million. The remaining obligation under this purchase commitment included in other liabilities in the accompanying condensed consolidated balance sheets was \$1.0 million and \$1.2 million as of September 30, 2012 and December 31, 2011, respectively.

#### **Note 11.** Fair Value of Financial Instruments

#### Recurring Fair Value Measurements

The Company's interest rate cap agreement, which was entered into in September 2010 and expired in September 2012, was included in deposits and other noncurrent assets at its fair value of approximately \$7,000 as of December 31, 2011. The fair value of the interest rate cap was estimated by obtaining quotations from the financial institution that is a counter-party to the instrument. The LIBOR rate is observable at commonly quoted intervals over the term of these derivatives and they are therefore considered Level 2 items. The fair value is an estimate of the net amount that the Company would have to pay or would receive on that date if the agreements were canceled or transferred to other parties. During the first quarter of 2012, the Company recorded interest expense of \$7,000 to write down the interest rate cap agreement to \$0. During the nine months ended September 30, 2011, the Company recorded interest expense of \$0.2 million for the change in fair value of the interest rate cap agreement.

As of September 30, 2012 and December 31, 2011, the fair value of contingent consideration related to acquisitions since January 1, 2009 was \$36.7 million and \$51.7 million, respectively. The fair value of contingent consideration is derived using valuation techniques that incorporate unobservable inputs and are considered Level 3 items. We utilize a present value of estimated future payments approach to estimate the fair value of the contingent consideration. Estimates for fair value of contingent consideration primarily involve two inputs, which are (i) the projections of the financial performance of the acquired practices that are used to calculate the amount of the payments and (ii) the discount rates used to calculate the present value of future payments. Changes in either of these inputs will impact the estimated fair value of contingent consideration. At September 30, 2012 the discount rates ranged from 13.1 percent to 17.0 percent.



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# Note 11. Fair Value of Financial Instruments (Continued)

The following is a summary of the Company's fair value instruments categorized by their fair value input level as of September 30, 2012 (in thousands):

Liabilities:	Fair Value	Quoted Prices in Active Markets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
Current portion of fair value of contingent Consideration	\$17,750	<u>\$</u>	<u>\$</u>	<u>\$ 17,750</u>
Fair value of contingent consideration, net of current portion	\$18,910	\$	<u> </u>	\$ 18,910

The following is a roll-forward of the Company's Level 3 fair value instruments for the nine months ended September 30, 2012 (in thousands):

	Beginning	Total (Gains) /			
	Balance	Losses Realized			Ending Balance
	January 1, 2012	and Unrealized	Issuances	Settlements	September 30, 2012
Fair value of contingent consideration	\$ 51,720	\$ 270	\$ —	\$(15,330)	\$ 36,660

#### Non-Recurring Fair Value Measurements

Certain assets that are measured at fair value on a non-recurring basis, including property and equipment and intangible assets, are adjusted to fair value only when the carrying values are greater than their fair values. The Company completed its annual impairment evaluations as of September 30, 2012 and recorded a write-off of goodwill and intangibles to reflect the then current estimated fair value of the impaired reporting units. The fair value was derived with fair value models utilizing unobservable inputs that therefore are considered Level 3 items.

As of September 30, 2012 and December 31, 2011 the carrying amounts of cash, accounts receivable, accounts payable, accrued interest and accrued expenses approximate fair value based on the short maturity of these instruments. As of September 30, 2012 and December 31, 2011 the fair value of the Company's long-term debt was \$322.2 million and \$316.3 million, respectively. The Company uses quoted market prices and yields for the same or similar types of borrowings in active markets when available to determine the fair value of the Company's debt. These fair values are considered Level 2 items.



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# Note 12. Write-off of Public Offering Costs

During the quarter ended September 30, 2011, the Company decided to delay the completion of its initial public offering. As a result, a non-cash charge of \$4.4 million was recorded to write-off the previously deferred offering costs.

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#### Note 13. Income Taxes

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The Company is a Delaware limited liability company. For federal income tax purposes, the Company is treated as a partnership. Accordingly, the Company is generally not subject to income taxes and the income attributable to the limited liability company is distributed to the members in accordance with the terms of the operating agreement. However, certain of the Company's subsidiaries are structured as corporations and therefore are subject to federal and state income taxes. The provision for income taxes for these subsidiaries is reflected in the Company's condensed consolidated financial statements and includes federal and state taxes currently payable and changes in deferred tax assets and liabilities excluding the establishment of deferred tax assets and liabilities related to acquisitions.

The benefit for federal and state taxes was \$1.5 million and \$3.0 million for the three months ended September 30, 2012 and 2011, respectively, and \$1.4 million and \$1.7 million for the respective nine months ended September 30, 2012 and 2011. The decrease in the provision for the three and nine month periods ended September 30, 2012, compared to the same periods in 2011 primarily relates to a \$3.0 million valuation allowance recorded during three months ended September 30, 2012, as well as the lower pretax book income at the Company's subsidiaries which are structured as corporations.

#### Note 14. Guarantor Subsidiaries

The following information is presented as required by regulations of the Securities and Exchange Commission in connection with the Company's 10.75% Senior Notes due 2018. This information is not routinely prepared for use by management. The operating and investing activities of the separate legal entities included in the Company's consolidated financial statements are fully interdependent and integrated. Accordingly, consolidating the operating results of those separate legal entities is not representative of what the actual operating results of those entities would be on a stand-alone basis. Operating expenses of those separate legal entities include intercompany charges for management fees and other services. Certain expense items that are applicable to the Company's subsidiaries are typically recorded in the books and records of Aurora Diagnostics Holdings, LLC. For purposes of this footnote disclosure, such balances and amounts have been "pushed down" to the respective subsidiaries either on a specific identification basis, or when such items cannot be specifically attributed to an individual subsidiary, have been allocated on an incremental or proportional cost basis to Aurora Diagnostics Holdings, LLC and the Company's subsidiaries.

The following tables present consolidating financial information as of September 30, 2012 and December 31, 2011 and for the three months and nine months ended September 30, 2012 and 2011 for (i) Aurora Diagnostics Holdings, LLC, (ii) on a combined basis, the subsidiaries of the Company that are guarantors of the Company's Senior Notes (the "Subsidiary Guarantors") and (iii) on a combined basis, the subsidiaries of the Company that are not guarantors of the Company's Senior Notes (the "Non-Guarantor Subsidiaries"). For presentation in the following tables, Subsidiary Guarantors includes revenue and expenses and assets and liabilities for those subsidiaries directly or indirectly 100% owned by the Company, including those entities that have contractual arrangements with affiliated physician groups. Essentially, all property and equipment reflected in the accompanying consolidated balance sheets collateralize the Company's debt. As such, as of September 30, 2012 and December 31, 2011, \$4.1 million and \$4.2 million, respectively, of property and equipment held by Non-Guarantor Subsidiaries is reflected under Subsidiary Guarantors in the following tables.



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#### Note 14. **Guarantor Subsidiaries (Continued)**

# **Condensed Consolidating Balance Sheets (in thousands):**

	Aurora agnostics	Subsidiary	Non- Guarantor	Consolidating	Consolidated
<b>September 30, 2012</b>	dings, LLC	Guarantors	Subsidiaries	Adjustments	Total
Assets					
Current Assets					
Cash and cash equivalents	\$ 4,525	\$ —	\$ 1,196	\$ —	\$ 5,721
Accounts receivable, net	_	13,781	18,037	_	31,818
Prepaid expenses and other assets	1,541	1,005	794	_	3,340
Prepaid income taxes	_	1,026	1,500	_	2,526
Deferred tax assets	 	16	272		288
Total current assets	 6,066	15,828	21,799		43,693
Property and equipment, net	 2,069	9,346			11,415
Other Assets:					
Intercompany receivable	386,484	_	_	(386,484)	_
Deferred debt issue costs, net	8,234	_	_	_	8,234
Deposits and other noncurrent assets	162	116	19	_	297
Deferred tax assets - noncurrent	_	_	557		557
Goodwill	_	199,403	90,135	_	289,538
Intangible assets, net	 	65,237	45,636		110,873
	394,880	264,756	136,347	(386,484)	409,499
	\$ 403,015	\$289,930	\$ 158,146	\$ (386,484)	\$ 464,607
Liabilities and Members' Equity					
Current Liabilities					
Current portion of long-term debt	\$ 7	\$ 95	\$ —	\$ —	\$ 102
Current portion of fair value of contingent					
consideration		11,650	6,100	_	17,750
Accounts payable and accrued expenses	6,749	1,964	3,568	_	12,281
Accrued compensation	3,842	2,366	2,425	_	8,633
Accrued interest	4,631	_	_	_	4,631
Total current liabilities	 15,229	16,075	12,093		43,397
Intercompany payable	_	265,630	120,854	(386,484)	_
Long-term debt, net of current portion	319,478	237	_	_	319,715
Deferred tax liabilities, net		2,899	13,999	_	16,898
Fair value of contingent consideration, net of current					
portion	_	7,710	11,200	_	18,910
Other liabilities	960	_	_	_	960
Members' Equity	67,348	(2,621)	_	_	64,727
	\$ 403,015	\$289,930	\$ 158,146	\$ (386,484)	\$ 464,607



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# Note 14. Guarantor Subsidiaries (Continued)

December 31, 2011	Aurora Diagnostics Holdings, LLC	Subsidiary	Non-Guarantor Subsidiaries	Consolidating Adjustments	Consolidated Total
Assets	Holdings, ELC	Guarantors	Subsidiaries	Aujustments	<u> 10tai</u>
Current Assets					
Cash and cash equivalents	\$ 14,303	\$ 127	\$ 1,832	\$ —	\$ 16,262
Accounts receivable, net	·	16,319	18,906	<u> </u>	35,225
Prepaid expenses and other assets	1,042		1,151	_	3,196
Prepaid income taxes	96	143	905	_	1,144
Deferred tax assets	_	16	253	_	269
Total current assets	15,441	17,608	23,047		56,096
Property and equipment, net	1,977	10,329			12,306
Other Assets:	'		' <u> </u>		
Intercompany receivable	409,233	_	_	(409,233)	_
Deferred debt issue costs, net	9,944	_	_		9,944
Deferred tax assets - noncurrent	_	_	3,035	_	3,035
Deposits and other noncurrent assets	156	166	17	_	339
Goodwill	_	227,783	147,348	_	375,131
Intangible assets, net		77,937	72,175	_	150,112
	419,333	305,886	222,575	(409,233)	538,561
	\$ 436,751	\$333,823	\$ 245,622	\$ (409,233)	\$ 606,963
Liabilities and Members' Equity					
Current Liabilities					
Current portion of long-term debt	\$ 2,847	\$ 63	\$ —	\$ —	\$ 2,910
Current portion of fair value of contingent					·
consideration	_	10,900	8,370	_	19,270
Accounts payable, accrued expenses and other					
current liabilities	7,875	3,035	3,742	_	14,652
Accrued compensation	4,722		3,708	_	12,377
Accrued interest	10,019				10,019
Total current liabilities	25,463	17,945	15,820	_	59,228
Intercompany payable	_	215,145	194,088	(409,233)	_
Long-term debt, net of current	313,206	146	_	_	313,352
Deferred tax liabilities	_	2,286	18,554	_	20,840
Fair value of contingent consideration, net of current					
portion	_	15,290	17,160	_	32,450
Other liabilities	1,203	_	_	_	1,203
Members' Equity	96,879	83,011			179,890
	\$ 436,751	\$333,823	\$ 245,622	\$ (409,233)	\$ 606,963



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# **Note 14. Guarantor Subsidiaries (Continued)**

# **Condensed Consolidating Statements of Operations (in thousands):**

	Aurora Diagnostics	Subsidiary	Non-Guarantor	Consolidated
For the Three Months Ended September 30, 2012	Holdings, LLC	Guarantors	Subsidiaries	Total
Net revenue	<u>\$</u>	\$ 38,204	\$ 31,180	\$ 69,384
Operating costs and expenses:				
Cost of services	_	13,909	20,130	34,039
Selling, general and administrative expenses	3,751	6,653	5,193	15,597
Provision for doubtful accounts	_	2,903	1,834	4,737
Intangible asset amortization expense	<del>-</del>	3,142	2,666	5,808
Management fees	73,306	2,052	(74,641)	717
Impairment of goodwill and other intangible assets	_	36,190	78,376	114,566
Acquisition and business development costs	60	_	_	60
Change in fair value of contingent consideration		(158)	(2,580)	(2,738)
Total operating costs and expenses	77,117	64,691	30,978	172,786
Income (loss) from continuing operations	(77,117)	(26,487)	202	(103,402)
Other (expense) income:				
Interest expense	(5,704)	(167)	(2,299)	(8,170)
Other income (expense)	1	(27)		(26)
Total other expense, net	(5,703)	(194)	(2,299)	(8,196)
Loss from continuing operations before income taxes	(82,820)	(26,681)	(2,097)	(111,598)
Income tax provision (benefit)		614	(2,097)	(1,483)
Net loss from continuing operations	(82,820)	(27,295)		(110,115)
Discontinued operations:				
Loss from operations	_	(267)	_	(267)
Loss on sale		(980)	<u> </u>	(980)
Loss from discontinued operation		(1,247)		(1,247)
Net loss	\$ (82,820)	\$ (28,542)	<u> </u>	\$(111,362)



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# Note 14. Guarantor Subsidiaries (Continued)

For the Three Months Ended Contember 20, 2011	Aurora Diagnostics	Subsidiary	Non-Guarantor	Consolidated
For the Three Months Ended September 30, 2011 Net revenue	Holdings, LLC \$ —	Guarantors \$ 39,318	Subsidiaries \$ 31,399	Total \$ 70,717
Operating costs and expenses:	Ψ	ψ 37,310	$\frac{\varphi}{\varphi}$ 31,377	$\frac{\varphi}{\varphi}$ 70,717
Cost of services	_	13,435	18,470	31,905
Selling, general and administrative expenses	5,745	6,699	4,952	17,396
Provision for doubtful accounts		2,492	2,124	4,616
Intangible asset amortization expense	_	3,380	2,650	6,030
Management fees	(4,451)	16,144	(10,944)	749
Impairment of goodwill and other intangible assets		2,310	11,858	14,168
Write-off of public offering costs	4,445	_	<u> </u>	4,445
Acquisition and business development costs	193	_	_	193
Change in fair value of contingent consideration	_	2,887	1,490	4,377
Total operating costs and expenses	5,932	47,347	30,600	83,879
Income (loss) from continuing operations	(5,932)	(8,029)	799	(13,162)
Other (expense) income:				
Interest expense	(4,220)	(287)	(3,857)	(8,364)
Other income (expense)		_	1	1
Total other expense, net	(4,220)	(287)	(3,856)	(8,363)
Loss from continuing operations before income taxes	(10,152)	(8,316)	(3,057)	(21,525)
Income tax provision (benefit)	<u> </u>	35	(3,057)	(3,022)
Net loss from continuing operations	(10,152)	(8,351)		(18,503)
Discontinued operations:	•	,		, , ,
Loss from operations		(10,493)		(10,493)
Loss from discontinued operation		(10,493)		(10,493)
Net loss	\$ (10,152)	\$ (18,844)	\$ —	\$ (28,996)



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# Note 14. Guarantor Subsidiaries (Continued)

# **Condensed Consolidating Statements of Operations (in thousands):**

	Aurora Diagnostics	Subsidiary	Non-Guarantor	Consolidated	
For the Nine Months Ended September 30, 2012	Holdings, LLC Guarantors		Subsidiaries	Total	
Net revenue	<u>\$</u>	\$116,071	\$ 95,163	\$ 211,234	
Operating costs and expenses:					
Cost of services	_	42,037	59,416	101,453	
Selling, general and administrative expenses	13,469	21,017	15,984	50,470	
Provision for doubtful accounts	_	8,037	6,229	14,266	
Intangible asset amortization expense	_	9,427	7,996	17,423	
Management fees	70,459	7,425	(75,694)	2,190	
Impairment of goodwill and other intangible assets	_	36,190	78,376	114,566	
Acquisition and business development costs	380	_	_	380	
Change in fair value of contingent consideration		2,423	(2,153)	270	
Total operating costs and expenses	84,308	126,556	90,154	301,018	
Income (loss) from continuing operations	(84,308)	(10,485)	5,009	(89,784)	
Other (expense) income:					
Interest expense	(17,049)	(503)	(6,899)	(24,451)	
Other income (expense)	1	(24)	<u> </u>	(22)	
Total other expense, net	(17,048)	(527)	(6,898)	(24,473)	
Loss from continuing operations before income taxes	(101,356)	(11,012)	(1,889)	(114,257)	
Income tax provision (benefit)		522	(1,889)	(1,367)	
Net loss from continuing operations	(101,356)	(11,534)	_	(112,890)	
Discontinued operations:					
Loss from operations	_	(2,189)	_	(2,189)	
Loss on sale		(980)		(980)	
Loss from discontinued operation		(3,169)		(3,169)	
Net loss	\$ (101,356)	\$ (14,703)	<u> </u>	\$(116,059)	



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# Note 14. Guarantor Subsidiaries (Continued)

	Aurora Diagnostics	Subsidiary	Non-Guarantor	Consolidated	
For the Nine Months Ended September 30, 2011	Holdings, LLC	Guarantors Subsidiaries		Total	
Net revenue	<u>\$                                    </u>	<u>\$111,055</u>	\$ 85,314	\$ 196,369	
Operating costs and expenses:					
Cost of services	_	36,666	50,869	87,535	
Selling, general and administrative expenses	13,514	19,679	13,713	46,906	
Provision for doubtful accounts	_	7,275	6,107	13,382	
Intangible asset amortization expense	_	9,664	7,323	16,987	
Management fees	(11,222)	24,709	(11,394)	2,093	
Impairment of goodwill and other intangible assets	_	2,310	11,858	14,168	
Write-off of public offering costs	4,445	_	_	4,445	
Acquisition and business development costs	708	_		708	
Change in fair value of contingent consideration	<u> </u>	5,102	2,433	7,535	
Total operating costs and expenses	7,445	105,405	80,909	193,759	
Income (loss) from continuing operations	(7,445)	5,650	4,405	2,610	
Other expense:					
Interest expense	(17,224)	(492)	(6,916)	(24,632)	
Other expense	(3)	(40)		(43)	
Total other expense	(17,227)	(532)	(6,916)	(24,675)	
Income (loss) from continuing operations before income taxes	(24,672)	5,118	(2,511)	(22,065)	
Income tax provision (benefit)	42	799	(2,511)	(1,670)	
Net income (loss) from continuing operations	(24,714)	4,319	_	(20,395)	
Discontinued operations:	, in f			,	
Loss from operations		(10,243)		(10,243)	
Loss from discontinued operation	_	(10,243)	_	(10,243)	
Net loss	\$ (24,714)	\$ (5,924)	<u>\$</u>	\$ (30,638)	



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# **Note 14. Guarantor Subsidiaries (Continued)**

# Condensed Consolidating Statements of Cash Flows (in thousands):

	Aurora Diagnostics	Subsidiary	Non-Guarantor	Consolidated
For the Nine Months Ended September 30, 2012  Cash Flows From Operating Activities:	Holdings, LLC	Guarantors	Subsidiaries	<u>Total</u>
Net loss from continuing operations	\$ (101,356)	\$ (11,534)	s —	\$(112,890)
Net loss from discontinued operation	ψ (101,550) —	(3,169)	—	(3,169)
Net loss	(101,356)	(14,703)		(116,059)
Adjustments to reconcile net loss to net cash (used in) provided	(101,550)	(11,703)		(110,037)
by operating activities	3,286	53,695	82,122	139,103
Changes in assets and liabilities, net of effects of acquisitions	85,847	(21,824)	(74,062)	(10,039)
Net cash (used in) provided by operating activities	(12,223)	17,168	8,060	13,005
Net cash used in investing activities	(679)	(17,204)	(8,696)	(26,579)
Net cash provided by (used in) financing activities	3,124	(91)	_	3,033
Net decrease in cash	(9,778)	(127)	(636)	(10,541)
Cash and cash equivalents, beginning of period	14,303	127	1,832	16,262
Cash and cash equivalents, end of period	\$ 4,525	<del>\$</del> —	\$ 1,196	\$ 5,721
For the Nine Months Ended September 30, 2011	Aurora Diagnostics Holdings, LLC	Subsidiary Guarantors	Non-Guarantor Subsidiaries	Consolidated Total
Cash Flows From Operating Activities:	Diagnostics Holdings, LLC	Guarantors	Subsidiaries	Total
Cash Flows From Operating Activities: Net loss from continuing operations	Diagnostics	Guarantors \$ 4,319		* (20,395)
Cash Flows From Operating Activities:	Diagnostics Holdings, LLC  \$ (24,714)	\$ 4,319 (10,243)	<u>Subsidiaries</u> \$	Total \$ (20,395)
Cash Flows From Operating Activities: Net loss from continuing operations Net loss from discontinued operation Net loss	Diagnostics Holdings, LLC	Guarantors \$ 4,319	Subsidiaries	* (20,395)
Cash Flows From Operating Activities: Net loss from continuing operations Net loss from discontinued operation Net loss Adjustments to reconcile net loss to net cash (used in)	Diagnostics Holdings, LLC  \$ (24,714)  \$ (24,714)	\$ 4,319 (10,243) \$ (5,924)	\$ \$ \$	\$ (20,395) (10,243) \$ (30,638)
Cash Flows From Operating Activities: Net loss from continuing operations Net loss from discontinued operation Net loss Adjustments to reconcile net loss to net cash (used in) provided by operating activities	Diagnostics Holdings, LLC  \$ (24,714)  \$ (24,714)  7,824	\$ 4,319 (10,243) \$ (5,924) 29,430	\$ \$ \$ 15,594	* (20,395) (10,243) \$ (30,638) 52,848
Cash Flows From Operating Activities: Net loss from continuing operations Net loss from discontinued operation Net loss Adjustments to reconcile net loss to net cash (used in) provided by operating activities Changes in assets and liabilities, net of effects of acquisitions	Diagnostics Holdings, LLC  \$ (24,714)  \$ (24,714)  7,824 (20,462)	\$ 4,319 (10,243) \$ (5,924) 29,430 8,865	\$ \$ \$ 15,594 17,014	Total  \$ (20,395)
Cash Flows From Operating Activities: Net loss from continuing operations Net loss from discontinued operation Net loss Adjustments to reconcile net loss to net cash (used in) provided by operating activities Changes in assets and liabilities, net of effects of acquisitions Net cash (used in) provided by operating activities	Diagnostics Holdings, LLC  \$ (24,714)  \$ (24,714)  7,824 (20,462) (37,352)	\$ 4,319 (10,243) \$ (5,924) 29,430 8,865 32,371	\$ \$ \$ 15,594 17,014 32,608	Total \$ (20,395)     (10,243) \$ (30,638)  52,848     5,417     27,627
Cash Flows From Operating Activities: Net loss from continuing operations Net loss from discontinued operation Net loss Adjustments to reconcile net loss to net cash (used in) provided by operating activities Changes in assets and liabilities, net of effects of acquisitions Net cash (used in) provided by operating activities Net cash used in investing activities	Diagnostics Holdings, LLC  \$ (24,714)  \$ (24,714)  7,824 (20,462) (37,352) (735)	\$ 4,319 (10,243) \$ (5,924) 29,430 8,865 32,371 (32,442)	\$ \$ \$ 15,594 17,014	\$ (20,395) (10,243) \$ (30,638) \$ 52,848 5,417 27,627 (65,275)
Cash Flows From Operating Activities: Net loss from continuing operations Net loss from discontinued operation Net loss Adjustments to reconcile net loss to net cash (used in) provided by operating activities Changes in assets and liabilities, net of effects of acquisitions Net cash (used in) provided by operating activities Net cash used in investing activities Net cash provided by (used in) financing activities	Diagnostics Holdings, LLC  \$ (24,714)  \$ (24,714)  7,824 (20,462) (37,352) (735) 3,205	\$ 4,319 (10,243) \$ (5,924) 29,430 8,865 32,371 (32,442) (53)	\$ — \\ \$ — \\ \$ 15,594 \\ 17,014 \\ 32,608 \\ (32,098) \\ — \\	\$ (20,395) (10,243) \$ (30,638) 52,848 5,417 27,627 (65,275) 3,152
Cash Flows From Operating Activities: Net loss from continuing operations Net loss from discontinued operation Net loss Adjustments to reconcile net loss to net cash (used in) provided by operating activities Changes in assets and liabilities, net of effects of acquisitions Net cash (used in) provided by operating activities Net cash used in investing activities Net cash provided by (used in) financing activities Net increase (decrease) in cash	Diagnostics Holdings, LLC  \$ (24,714)  \$ (24,714)  7,824 (20,462) (37,352) (735) 3,205 (34,882)	\$ 4,319 (10,243) \$ (5,924) 29,430 8,865 32,371 (32,442) (53) (124)	\$ \$ \$ \$ \$ \$ \$ \$	\$ (20,395) (10,243) \$ (30,638) 52,848 5,417 27,627 (65,275) 3,152 (34,496)
Cash Flows From Operating Activities: Net loss from continuing operations Net loss from discontinued operation Net loss Adjustments to reconcile net loss to net cash (used in) provided by operating activities Changes in assets and liabilities, net of effects of acquisitions Net cash (used in) provided by operating activities Net cash used in investing activities Net cash provided by (used in) financing activities	Diagnostics Holdings, LLC  \$ (24,714)  \$ (24,714)  7,824 (20,462) (37,352) (735) 3,205	\$ 4,319 (10,243) \$ (5,924) 29,430 8,865 32,371 (32,442) (53)	\$ — \\ \$ — \\ \$ 15,594 \\ 17,014 \\ 32,608 \\ (32,098) \\ — \\	\$ (20,395) (10,243) \$ (30,638) 52,848 5,417 27,627 (65,275) 3,152



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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

You should read the following discussion and analysis of our financial condition and results of operations together with our financial statements and related notes included in Part I. Item 1 of this Quarterly Report on Form 10-Q. Some of the statements made in this Quarterly Report on Form 10-Q are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical facts contained in this Quarterly Report, including statements regarding our future results of operations and financial position, or that describe our plans, goals, intentions, objectives, strategies, expectations, beliefs and assumptions, are forward-looking statements. The words "believe," may," "might," "will," "estimate," "continue," "anticipate," "intend," "expect," "project," "plan," "objective," "could," "would," "should" and similar expressions are intended to identify forward-looking statements. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. We caution that the forward-looking statements in this Quarterly Report on Form 10-Q are subject to a number of known and unknown risks, uncertainties and assumptions that may cause our actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. Factors that could contribute to these differences include, among other things:

- changes in medical treatment or reimbursement rates or utilization for our anatomic and clinical pathology markets;
- competition for our diagnostic services, including the internalization of testing functions and technologies by our clients;
- the failure to successfully collect for our services;
- payor efforts to reduce utilization and reimbursement rates;
- changes in payor regulations, policies or payor mix;
- changes in product mix;
- the anticipated benefits from acquisitions not being fully realized or not being realized within the expected time frames;
- the discovery of unknown or contingent liabilities from acquired businesses;
- the failure of our acquired assets to generate the level of expected returns;
- disruptions or failures of our IT solutions or infrastructure;
- the failure to adequately safeguard data;
- loss of key executives, pathologists and technical personnel;
- growth in demand for our services that exceeds our ability to adequately scale our infrastructure;
- a decline in our rate of strategic or organic growth;



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the loss of in-network status with or our the inability to collect from health care insurers;

- the availability of additional capital resources;
- the failure to maintain relationships with clients, including referring physicians and hospitals, and with payors;
- · covenants in our debt agreements;
- our substantial level of indebtedness;
- the protection of our intellectual property;
- general economic, business or regulatory conditions affecting the health care and diagnostic testing services industries;
- the introduction of new or failure of old technologies, products or tests;
- federal or state health care reform initiatives;
- violation of, failure to comply with, or changes in federal and state laws and regulations related to, submission of claims
  for our services, fraud and abuse, patient privacy, corporate practice of medicine, billing arrangements for our services and
  environmental, health and safety;
- attainment of licenses required to test patient specimens from certain states or the loss or suspension of licenses;
- · our inability to obtain liability insurance coverage or claims for damages in excess of our coverage; and
- the other risks and uncertainties discussed under the heading "Risk Factors" in Part II, Item 1A of this Quarterly Report and in other documents filed by the Company with the Securities and Exchange Commission, including the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

Moreover, we operate in a very competitive and rapidly changing environment, and new risks emerge from time-to-time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this Quarterly Report may not occur, and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements.

You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that the future results, levels of activity, performance or events and circumstances reflected in the forward-looking statements will be achieved or occur. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. We undertake no obligation to update publicly any forward-looking statements for any reason after the date of this Quarterly Report on Form 10-Q to conform these statements to actual results or changes in our expectations, unless otherwise required by law.



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#### General

We are a specialized diagnostics company providing services that play a key role in the diagnosis of cancer and other diseases. Our experienced pathologists deliver comprehensive diagnostic reports of a patient's condition and consult frequently with referring physicians to help determine the appropriate treatment. Our diagnostic reports often enable the early detection of disease, allowing referring physicians to make informed and timely treatment decisions that improve their patients' health in a cost-effective manner. Through our pathologist-operated laboratory practices, we provide physician-based general anatomic and clinical pathology, dermatopathology, molecular diagnostic services and other esoteric testing services to physicians, hospitals, clinical laboratories and surgery centers. Our operations consist of one reportable segment.

#### **Emerging Growth Company**

We qualify as an "emerging growth company" as defined in the Jumpstart Our Business Startups Act of 2012 (JOBS Act). As an emerging growth company, we may take advantage of certain reduced reporting and other obligations generally applicable to public companies, including reduced disclosure about our executive compensation arrangements and exemption from the auditor attestation requirement in the assessment of our internal control over financial reporting. In addition, we may take advantage of an extended transition period for complying with new or revised accounting standards under the JOBS Act. We have elected to take advantage of the benefits of this extended transition period. This election allows us to delay the adoption of new or revised accounting standards that have different effective dates for public and private companies until those standards apply to private companies.

We expect to take advantage of one or more of these reduced reporting burdens in our future filings. If we do, the information that we provide may be different than what is available with respect to other public companies.

#### **Recent Developments**

#### Health Care Regulatory and Reimbursement Changes

On November 1, 2012, the Centers for Medicare & Medicaid Services (CMS) issued its 2013 Physician Fee Schedule, which we refer to as the 2013 Fee Schedule. In the 2013 Fee Schedule, CMS called for a reduction of approximately 26.5 percent in the conversion factor that is used to calculate physician reimbursement. This cut is scheduled to become effective as of January 1, 2013, unless Congress acts to delay it. In the past Congress has acted to delay the implementation of similar cuts, and it is likely to consider such legislation again before the end of the year, although there is no assurance, what action, if any, it will take. For the year ended December 31, 2011, revenue from Medicare's Physician Fee Schedule, based upon cash collections, was approximately 25 percent of our total revenue.

In addition, the 2013 Fee Schedule included the reduction of certain relative value units and geographic adjustment factors used to determine reimbursement for a number of our most commonly used pathology codes, including the components of code 88305, our most common code. In particular, the 2013 Fee Schedule implements a 52 percent reduction in the technical component of code 88305 and a 2 percent increase in the professional component of code 88305. These changes in the components of code 88305 result in a blended reduction of the global code 88305 of approximately 33 percent. Additional changes were also made to other surgical pathology codes. Based on our current Medicare business mix, we estimate the changes to the 2013 Fee Schedule, excluding any change in the conversion factor or reduction due to sequestration, would result in a reduction of our annualized Medicare revenue of approximately \$21 million.

The 2013 Fee Schedule also establishes new coding rules for pathological examination of prostate biopsies, which is a service that we routinely provide. Based on this coding change, the laboratory's payment will vary depending on how many biopsies the physician sends for examination from an individual patient. When a laboratory does surgical pathology on ten or more prostate biopsies from a patient, that service will be paid for under a new bundled payment code, rather than as individual procedures. If nine or fewer services are performed, then the services can still be billed individually. This bundled payment will be lower than the payment would be if the services were billed individually. We do not expect that this change will have a material negative impact on our revenue.



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The 2013 Fee Schedule also explains CMS' plans for new CPT Codes applicable to molecular diagnostics tests. In 2011, the AMA adopted over 100 analyte-specific codes for molecular diagnostic testing, which will replace the prior, more general methodology codes, which were billed on a "stacked" basis. CMS delayed implementing the new codes in 2012, but has stated that it plans to implement them for 2013. CMS explained that it decided to keep the new molecular codes on the Clinical Laboratory Fee Schedule (CLFS), rather than move them to the Physician Fee Schedule as some stakeholders had urged, and gap fill them, by referring the codes to the Medicare contractors to allow them to determine an appropriate price. We do not know, at this time, what action CMS is likely to take, nor can we project the impact of its decisions on revenues.

The Budget Control Act of 2011 created a Joint Select Committee on Deficit Reduction, which was tasked with recommending proposals to reduce spending. Under the law, the Joint Committee's failure to achieve a targeted deficit reduction, or Congress' failure to pass the Committee's recommendations without amendment by December 23, 2011, would result in automatic across-theboard cuts to most discretionary programs. Automatic cuts also would be made to Medicare and would result in aggregate reductions in Medicare payments to providers of up to two percent per fiscal year, starting in 2013 and continuing through 2021. Because the Joint Committee was not able to agree on a set of deficit reduction recommendations for Congress to vote on, cuts are scheduled beginning in the 2013, unless Congress acts to undo or delay the sequestration.

Also, under Medicare regulations, we are sometimes required to bill other entities for the services that we provide. In 1999, Medicare announced a policy that applies to anatomic pathology specimens for hospital patients. This policy would require us and other independent laboratories to bill the technical component to the hospital and the professional component to Medicare for all anatomic pathology services that we provide to hospital patients. However, in 2000, the U.S. Congress prevented this policy from going into effect for all "covered hospitals," which were those hospitals that had arrangements with independent laboratories in effect as of July 22, 1999, the date that CMS had first announced the policy. That "grandfather provision" was originally scheduled to be effective for two years, but it has been extended repeatedly by the U.S. Congress. However, in the recently passed Middle Class Tax Relief and Job Creation Act of 2012, Congress eliminated the grandfather provision beginning with dates of service of July 1, 2012. We estimate our annualized revenue associated with the "grandfather provision" is approximately \$2.8 million. Beginning July 1, 2012 we expect that the fees that we will collect from these hospitals will be reduced by approximately \$1.3 million.

#### **Operating Agreement and Equity Incentive Plan**

Effective April 1, 2011, Aurora Holdings amended and restated its operating agreement in order to reclassify its existing limited liability company units as a single class of units. The reclassification did not result in a material change in the unit holders' ownership of the Company on a fully-diluted basis.

On July 6, 2011, we adopted the Aurora Diagnostics Holdings, LLC 2011 Equity Incentive Plan for the grant, from time to time, to eligible participants of options to purchase units of Aurora Holdings. During the nine months ended September 30, 2012, we granted options to purchase 376,490 units to employees and options to purchase 20,000 units to a member of our Board of Managers. In connection with these grants, we reserved 396,490 units for issuance upon the future exercise of awards pursuant to the plan.

#### 2011 Acquisitions

During 2011, we acquired four pathology practices. On January 1, 2011, we acquired 100 percent of the equity of two pathology practices for an aggregate cash purchase price of \$36.9 million. These acquisitions were consummated on January 1, 2011 and, therefore, the cash paid totaling \$36.9 million was included in deposits and other non-current assets as of December 31, 2010. On June 2, 2011, we acquired 100 percent of the equity of a third pathology practice for a cash purchase price of \$14.7 million. On August 1, 2011, we acquired substantially all of the assets of a fourth pathology practice for an aggregate cash purchase price of \$26.5 million. Each of the transactions included contingent consideration payable over three to five years based on the acquired practices' future performance. We have estimated the fair value of the contingent consideration and recorded a related liability as of the date of acquisition. At the date of acquisition, the maximum amount of the contingent consideration, assuming the acquisitions meet the maximum stipulated earnings level, was \$53.2 million payable over three to five years.



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As a result of the acquisitions completed in 2011, certain changes in our consolidated results of operations and financial position discussed below relate to acquisitions.

#### **Discontinued Operation**

On August 31, 2012, we sold one hundred percent of our equity in one of our subsidiaries. This discontinued operation, which was our largest clinical laboratory, had experienced declining revenue and increasing losses over the preceding quarters. All comparisons that follow exclude the results of our discontinued operation.

### **Results of Operations**

The following table outlines our results of operations as a percentage of net revenue for the three month and nine month periods ended September 30, 2012 and 2011.

	Septembe	Three Months Ended September 30,		Nine Months Ended September 30,	
Net revenue	2012	2011	2012	2011	
	100.0%	100.0%	100.0%	100.0%	
Operating costs and expenses:	40.10	45 10	40.00	11.60	
Cost of services	49.1%	45.1%	48.0%	44.6%	
Selling, general and administrative expenses	22.5%	24.6%	23.9%	23.9%	
Provision for doubtful accounts	6.8%	6.5%	6.8%	6.8%	
Intangible asset amortization expense	8.4%	8.5%	8.2%	8.7%	
Management fees	1.0%	1.1%	1.0%	1.1%	
Impairment of goodwill and other intangible assets	165.1%	20.0%	54.2%	7.2%	
Write-off of public offering costs	0.0%	6.3%	0.0%	2.3%	
Acquisition and business development costs	0.1%	0.3%	0.2%	0.4%	
Change in fair value of contingent consideration	<u>-3.9</u> %	6.2%	0.1%	3.8%	
Total operating costs and expenses	249.0%	118.6%	142.5%	98.7%	
Income (loss) from operations	-149.0%	-18.6%	<u>-42.5</u> %	1.3%	
Other income (expense):					
Interest expense	-11.8%	-11.8%	-11.6%	-12.5%	
Other income / (expense)	0.0%	0.0%	0.0%	0.0%	
Total other expense, net	-11.8%	-11.8%	<u>-11.6</u> %	-12.5%	
Loss from continuing operations before income taxes	-160.8%	-30.4%	-54.1%	-11.2%	
Income tax benefit	<u>-2.1</u> %	<u>-4.3</u> %	<u>-0.6</u> %	-0.9%	
Net loss from continuing operations	-158.7%	-26.2%	-53.4%	-10.4%	
Discontinued operations:					
Loss from operations	-0.4%	-14.8%	-1.0%	-5.2%	
Loss on sale	<u>-1.4</u> %	0.0%	<u>-0.5</u> %	0.0%	
Loss from discontinued operations	-1.8%	-14.8%	-1.5%	-5.2%	
Net Loss	<u>-160.5</u> %	-41.0%	-54.9%	-15.6%	

Our historical consolidated operating results do not reflect the results of operations of our acquisitions prior to the effective date of those acquisitions. As a result, our historical consolidated operating results may not be indicative of what our results of operations will be for future periods.



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#### Comparison of the Three Months Ended September 30, 2012 and 2011

Net revenue

Net revenue decreased approximately \$1.3 million, or 1.9 percent, to \$69.4 million for the quarter ended September 30, 2012, from \$70.7 million for the quarter ended September 30, 2011. Organic revenue decreased approximately \$3.7 million, or 5.4 percent, from \$67.9 million to \$64.2 million, while the August 2011 acquisition contributed approximately \$2.4 million higher net revenue.

Total accessions for continuing operations grew by approximately 9,100, or 1.7 percent, to 543,400 for the quarter ended September 30, 2012, compared to 534,300 for the quarter ended September 30, 2011. Organic accessions declined by 5,700, or 1.1 percent, to 506,200 for the quarter ended September 30, 2012 compared to approximately 511,800 for the quarter ended September 30, 2011. The average revenue per accession for organic labs for the quarter ended September 30, 2012 was approximately \$127, down from \$133 in the quarter ended September 30, 2011. The decrease in organic net revenue and average revenue per accession compared to same quarter in 2011 was due primarily to a change in service mix and Medicare reductions, including the reduction from the grandfather provision rule change.

Based on our current Medicare business, we estimate the changes to the 2013 Fee Schedule, assuming no change in the conversion factor, will result in a reduction of our annualized Medicare revenue of approximately \$21 million. Furthermore, we expect the average revenue per accession of our organic business to fluctuate primarily as the result of changes in service mix, including the conversion of more global fee arrangements to technical component (TC) or professional component (PC) arrangements and further growth in women's health pathology services, which should result in an increase of the number of clinical tests. Women's health services and clinical tests generally have lower revenue per accession and, therefore, may further decrease our average revenue per accession. In addition, our growth rates and average revenue per accession may be positively or negatively impacted by the reimbursement market, our service mix and the average revenue per accession of acquisitions completed in the future.

For the quarters ended September 30, 2012 and 2011, our pathology diagnostic testing services accounted for substantially all of our revenue.

#### Cost of services

Cost of services increased approximately \$2.1 million, or 6.7 percent, to \$34.0 million for the quarter ended September 30, 2012 from \$31.9 million for the quarter ended September 30, 2011. Of the total increase, \$0.7 million related to the August 2011 acquisition and the remaining \$1.4 million related to our existing business. The increase in costs of services for our existing business included \$0.9 million for higher wages and salaries and payroll related costs primarily related to physician compensation and \$0.6 million for increased technical processing costs.

As a percentage of net revenue, cost of services was 49.1 percent and 45.1 percent for the quarters ended September 30, 2012 and 2011, respectively, and our gross margins were 50.9 percent and 54.9 percent for the quarters ended September 30, 2012 and 2011, respectively. We currently anticipate that our gross margin will decline due to a combination of lower average revenue per accession, contractual increases in pathologist compensation and replacement, and higher costs and lower gross margins in our women's health pathology services, including clinical tests. Cost of services and our related gross profit percentages may be positively or negatively impacted by the market, service mix and the average revenue per accession of acquisitions completed in the future.



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Selling, general and administrative expenses

Selling, general and administrative expenses decreased approximately \$1.8 million, or 10.3 percent, to \$15.6 million for the quarter ended September 30, 2012 from \$17.4 million for the quarter ended September 30, 2011. The decrease resulted from the reduction in expenses of \$2.0 million for our corporate operations and \$0.3 million for labs we have operated for two full comparable quarters, partially offset by the addition of \$0.5 million of expenses as a result of our August 2011 acquisition. The reduction in expenses at our organic labs was primarily related to lower bonus expense, partially offset by higher sales and marketing costs, including costs associated with client electronic medical records systems and interfaces. The decrease in corporate selling, general and administrative costs primarily related to lower severance and expense related to our performance incentive programs for corporate staff, as well as \$0.7 million lower equity compensation costs.

As a percentage of net revenue, selling, general and administrative expenses were 22.5 percent and 24.6 percent for the quarters ended September 30, 2012 and 2011, respectively.

#### Provision for doubtful accounts

Our provision for doubtful accounts increased approximately \$0.1 million, or 2.6 percent, to \$4.7 million for the quarter ended September 30, 2012, from \$4.6 million for the quarter ended September 30, 2011. The increase in the provision for doubtful accounts primarily related to our August 2011 acquisition. As a percentage of net revenue, the provision for doubtful accounts was 6.8 percent for the quarter ended September 30, 2012, compared to 6.5 percent for the quarter ended September 30, 2011. The provision for doubtful accounts for labs operated for full comparable quarters was 7.0 percent for the quarter ended September 30, 2012 compared to 6.6 percent for the quarter ended September 30, 2011.

We expect our consolidated provision for doubtful accounts to range between 6.5 percent and 7.5 percent in future. The Company's consolidated provision for doubtful accounts could be positively or negatively impacted by the provision for doubtful accounts for laboratories that we acquire in the future.

Intangible asset amortization expense (Amortization)

Amortization expense decreased to \$5.8 million for the quarter ended September 30, 2012, from \$6.0 million for the quarter ended September 30, 2011, as a result of lower amortization for assets impaired at September 30, 2011, partially offset by amortizable intangible assets associated with our August 2011 acquisition. We generally amortize our intangible assets over lives ranging from 2 to 18 years.

Management fees

Management fees amounted to approximately \$0.7 million for each of the quarters ended September 30, 2012 and September 30, 2011. Management fees are based on 1.0 percent of net revenue plus expenses.

#### Impairment of Goodwill and Other Intangible Assets

As of September 30, 2012, we tested goodwill and intangible assets for potential impairment and recorded a non-cash impairment charge of \$114.6 million resulting from a write down of \$93.0 million in the carrying value of goodwill and a write down of \$21.6 million in the carrying value of intangible assets. The write down of the goodwill and intangible assets related to eight of our nineteen reporting units. The impairments at these reporting units were primarily the result of the loss of hospital contracts and/or customer relationships present at the acquisition date. Additionally, we are recognizing lower revenue from certain of our continuing customer relationships due to changes to client bill arrangements or the switch from global billing to billing only technical component (TC) or professional component (PC) services. These factors, combined with higher operating costs, including higher pathologist compensation, resulted in slower projected revenue growth and growth in operating profit, which adversely affected the current year and expected future revenues and operating profit of the affected reporting units.



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As of September 30, 2012, we had goodwill and net intangible assets of \$400.4 million. Many factors, including competition, general economic conditions, health care reform, third party and government reimbursement rates and industry consolidation, could have a negative impact on one or more of our reporting units. Therefore, we may experience additional non-cash impairment charges in future periods. As a result of changes in Medicare reimbursement rates in the 2013 Fee Schedule issued by CMS on November 1, 2012, we will be testing for impairment of goodwill and other intangible assets in the quarter ending December 31, 2012.

#### Write-off of public offering costs

During the quarter ended September 30, 2011, we decided to delay the completion of our initial public offering. As a result, we recognized a non-cash charge of \$4.4 million to write off the previously deferred offering costs.

#### Acquisition and business development costs

Transaction costs associated with our completed acquisitions and business development costs related to our prospecting and unsuccessful acquisition activity decreased to approximately \$60,000 for the quarter ended September 30, 2012, compared to \$0.2 million for the quarter ended September 30, 2011, as a result of reduced acquisition activity.

#### Change in fair value of contingent consideration

For the quarter ended September 30, 2012, we recorded a non-cash benefit of \$2.7 million, and for the quarter ended September 30, 2011, we recorded a non-cash charge of \$4.4 million, related to changes in the estimated fair value of contingent consideration issued in connection with our acquisitions completed after January 1, 2009. These changes in the fair value relate to revisions in our projections to reflect recent results, as well as other variables such as the discount rate and actual payments made.

#### Interest expense

Interest expense decreased approximately \$0.2 million, or 2.3 percent, to \$8.2 million for the quarter ended September 30, 2012, from \$8.4 million for the quarter ended September 30, 2011. The decrease in interest expense was primarily due to a \$1.9 million principal repayment on our term loan during the third quarter of 2012. For the quarter ended September 30, 2012, our average debt balance was \$323.4 million at an effective rate of 10.2 percent, compared to an average debt balance of \$327.3 million and an effective rate of 10.4 percent for the same period in 2011.

#### Provision for income taxes

We are a Delaware limited liability company for federal and state income tax purposes, in accordance with the applicable provisions of the Internal Revenue Code. Accordingly, we generally have not been subject to income taxes, and the income attributable to us has been allocated to the members of Aurora Holdings in accordance with the terms of the Aurora Holdings LLC Agreement. We have made tax distributions to the members in amounts designed to provide such members with sufficient cash to pay taxes on their allocated income. However, certain of our subsidiaries are structured as corporations and therefore are subject to federal and state income taxes. The benefit from federal and state income taxes for these subsidiaries, as reflected in our condensed consolidated financial statements amounted to \$1.5 million and \$3.0 million for the quarters ended September 30, 2012 and 2011, respectively.



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Discontinued Operations and Loss on Sale of Subsidiary

On August 31, 2012, we sold one hundred percent of our equity in one of our subsidiaries. The subsidiary, which was our largest clinical laboratory, had experienced declining revenue and increasing operating losses over the preceding quarters. In connection with the sale, we received proceeds of approximately \$0.1 million from the sale of the subsidiary, incurred approximately \$0.1 million of transaction related costs and recognized a loss on the sale of \$1.0 million.

Operating results for our discontinued operation for the three months ended September 30, 2012 reflect operations through the date of sale, August 31, 2012. The loss from operations of our discontinued operation amounted to \$0.3 million for the quarter ended September 30, 2012, compared to \$10.5 million for the quarter ended September 30, 2011. The three months ended September 30, 2011 reflect a \$10.3 million impairment of goodwill and other intangible assets related to our discontinued operation.

#### Comparison of the Nine Months Ended September 30, 2012 and 2011

Net revenue

Net revenue increased approximately \$14.8 million, or 7.6 percent, to \$211.2 million for the nine months ended September 30, 2012, from \$196.4 million for the nine months ended September 30, 2011. The acquisitions completed after January 1, 2011 contributed approximately \$17.2 million higher net revenue, while organic revenue decreased approximately \$2.4 million, or 1.2 percent, from \$190.8 million to \$188.4 million.

Total accessions for continuing operations grew by approximately 161,000 to 1,642,800 for the nine months ended September 30, 2012, compared to 1,481,800 for the nine months ended September 30, 2011. Organic accessions increased by 42,700, or 3.0 percent, to 1,486,500 for the nine months ended September 30, 2012 compared to 1,443,800 for the nine months ended September 30, 2011. The increase in organic accessions was driven primarily by an increase in anatomic pathology accessions. The average revenue per accession for organic labs decreased to approximately \$127 for the nine month periods ended September 30, 2012, down from \$132 in the same period in 2011, primarily due to a change in service mix and Medicare reductions, including the reduction from the elimination of the grandfather provision rule change.

For the nine months ended September 30, 2012 and 2011, our pathology diagnostic testing services accounted for substantially all of our revenue.

#### Cost of services

Cost of services increased approximately \$13.9 million, or 15.9 percent, to \$101.5 million for the nine months ended September 30, 2012 from \$87.5 million for the nine months ended September 30, 2011. Of the total increase, \$6.2 million related to the acquisitions completed after January 1, 2011 and the remaining \$7.7 million related to our existing business. The increase in costs of services for our organic business included \$4.8 million for higher wages and salaries and payroll related costs primarily related to increased headcount and physician compensation and \$2.7 million for increased technical processing costs and labs supplies expense. In addition, distribution costs increased by \$0.5 million related primarily to additional courier routes for territory expansion.

As a percentage of net revenue, cost of services was 48.0 percent and 44.6 percent for the nine months ended September 30, 2012 and 2011, respectively, and our gross margin was 52.0 percent and 55.4 percent for the nine months ended September 30, 2012 and 2011, respectively.



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Selling, general and administrative expenses

Selling, general and administrative expenses increased approximately \$3.6 million, or 7.6 percent, to \$50.5 million for the nine months ended September 30, 2012 from \$46.9 million for the nine months ended September 30, 2011. Of the total increase, \$3.0 million related to acquisitions completed after January 1, 2011 and \$0.6 million related to the labs we have operated for comparable nine month periods. Higher costs at our organic businesses were primarily for sales and marketing costs, including costs associated with client electronic medical records systems and interfaces. Selling, general and administrative costs for corporate operations reflected higher payroll costs for the addition of personnel in information technology (IT), marketing, finance and managed care to support growth, offset by lower severance costs, expense related to our performance incentive programs for corporate staff and equity compensation costs.

As a percentage of net revenue, selling, general and administrative expenses were 23.9 percent for both of the nine month periods ended September 30, 2012 and 2011.

#### Provision for doubtful accounts

Our provision for doubtful accounts increased approximately \$0.9 million, or 6.6 percent, to \$14.3 million for the nine months ended September 30, 2012, from \$13.4 million for the nine months ended September 30, 2011. The increase in the provision for doubtful accounts primarily related to revenue from the acquisitions completed after January 1, 2011. As a percentage of net revenue, the provision for doubtful accounts was 6.8 percent for both of the nine month periods ended September 30, 2012 and 2011. The provision for doubtful accounts for labs operated for full comparable nine month periods was 7.0 percent for the nine months ended September 30, 2012 compared to 6.9 percent for the nine months ended September 30, 2011.

#### *Intangible asset amortization expense (Amortization)*

Amortization expense increased to \$17.4 million for the nine months ended September 30, 2012, from \$17.0 million for the nine months ended September 30, 2011 as a result of increases in our amortizable intangible assets associated with the acquisitions completed since January 1, 2011, partially offset as a result of lower amortization for assets impaired at September 30, 2011.

#### Management fees

Management fees increased approximately \$0.1 million, or 4.6 percent, to \$2.2 million for the nine months ended September 30, 2012, compared to \$2.1 million for the nine months ended September 30, 2011. The increase relates to the increase in our net revenue, including revenue from our discontinued lab operation sold on August 31, 2012. Management fees are based on 1.0 percent of net revenue plus expenses.

#### Impairment of Goodwill and Other Intangible Assets

At June 30, 2012, we identified indications of impairment at one of our reporting units. Competitive pricing pressures at this location and significant erosion in its customer base have resulted in net losses at the reporting unit. We anticipated the reporting unit would continue to be unprofitable for the foreseeable future. We tested goodwill and intangible assets for potential impairment at this reporting unit and recorded a non-cash impairment expense of \$1.1 million to write down the carrying value of goodwill by \$0.9 million and the carrying value of intangible assets by \$0.2 million. This impairment charge was included in the loss from discontinued operations.



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As of September 30, 2012, we tested goodwill and intangible assets for potential impairment and recorded a non-cash impairment expense of \$114.6 million resulting from a write down of \$93.0 million in the carrying value of goodwill and a write down of \$21.6 million in the carrying value of intangible assets. The write down of the goodwill and intangible assets related to eight of our nineteen reporting units. The impairments at these reporting units were primarily the result of the loss of hospital contracts or customer relationships present at the acquisition date. Additionally, we are recognizing lower revenue from certain other continuing relationships due to changes to client bill arrangements or the switch from global billing to billing only technical component (TC) or professional component (PC) services. These factors, combined with higher operating costs, including higher pathologist compensation, resulted in slower projected revenue growth and growth in operating profit, which adversely affected the current year and expected future revenues and operating profit of the affected reporting units.

#### Write-off of public offering costs

During the quarter ended September 30, 2011, we decided to delay the completion of our initial public offering. As a result, we recognized a non-cash charge of \$4.4 million to write off the previously deferred offering costs.

#### Acquisition and business development costs

Transaction costs associated with our completed acquisitions and business development costs related to our prospecting and unsuccessful acquisition activity amounted to \$0.4 million for the nine months ended September 30, 2012, compared to \$0.7 million for the nine months ended September 30, 2011. The lower acquisition and business development costs related to reduced acquisition activity.

#### Change in fair value of contingent consideration

For the nine months ended September 30, 2012 and 2011, we recorded non-cash charges of \$0.3 million and \$7.5 million, respectively, to recognize changes in the estimated fair value of contingent consideration issued in connection with our acquisitions completed after January 1, 2009. These changes in the fair value relate to revisions in our projections to reflect recent results, as well as other variables such as the discount rate and actual payments made.

#### Interest expense

Interest expense amounted to \$24.5 million for each of the nine month periods ended September 30, 2012, compared to \$24.6 million for the nine months ended September 30, 2011. For the nine months ended September 30, 2012 our average debt balance was \$322.2 million at an effective rate of 10.1 percent, compared to an average debt balance of \$322.7 million and an effective rate of 10.2 percent for the same period in 2011.

#### Provision for income taxes

We are a Delaware limited liability company for federal and state income tax purposes, in accordance with the applicable provisions of the Internal Revenue Code. Accordingly, we generally have not been subject to income taxes, and the income attributable to us has been allocated to the members of Aurora Holdings in accordance with the terms of the Aurora Holdings LLC Agreement. We have made tax distributions to the members in amounts designed to provide such members with sufficient cash to pay taxes on their allocated income. However, certain of our subsidiaries are structured as corporations and therefore are subject to federal and state income taxes. The benefit for federal and state income taxes for these subsidiaries, as reflected in our condensed consolidated financial statements amounted to \$1.4 million and \$1.7 million for the nine months ended September 30, 2012 and 2011, respectively.



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Discontinued Operations and Loss on Sale of Subsidiary

On August 31, 2012, we sold one hundred percent of our equity in one of our subsidiaries. The subsidiary, which was our largest clinical laboratory, had generated declining revenue and increasing losses over the preceding quarters. In connection with the sale, we received net proceeds of approximately \$0.1 million from the sale of the subsidiary, incurred approximately \$0.1 million of transaction related costs and recognized a loss on the sale of \$1.0 million.

Operating results for our discontinued operation for the nine months ended September 30, 2012 reflect operations through the date of sale, August 31, 2012. The loss from operations of our discontinued operation amounted to \$2.2 million for the nine months ended September 30, 2012, including a \$1.1 million goodwill and intangible assets impairment charge related to our discontinued operation. The loss from operations of our discontinued operation amounted to \$10.2 million for the nine months ended September 30, 2011, including a \$10.3 million goodwill and intangible asset impairment charge related to our discontinued operation.

#### **Liquidity and Capital Resources**

Since inception, we have primarily financed operations through capital contributions from our equityholders, long term debt financing and cash flow from operations. On May 26, 2010, we entered into a senior secured credit facility of \$335.0 million with Barclays Bank PLC and certain other lenders. Our senior secured credit facility included a six-year \$225.0 million senior secured term loan due in May 2016, which we refer to as the Term Loan, and a \$110.0 million senior secured revolving credit facility that matures May 2015, which we refer to as the Revolver, of which \$50.0 million became available immediately upon the closing of the credit facility and of which \$60.0 million became available on December 20, 2010, when we amended the credit facility and issued the Senior Notes, as described below. This facility bears interest, at our option, at a rate initially equal to the prime rate plus 3.25 percent per annum or LIBOR (subject to a floor of 2.00 percent) plus 4.25 percent per annum. Proceeds from the senior secured credit facility were primarily used to repay all amounts outstanding under the credit facilities we entered into in December 2007.

On December 20, 2010, we issued \$200.0 million in unsecured senior notes that mature on January 15, 2018, which we refer to as the Senior Notes. The Senior Notes bear interest at an annual rate of 10.75%, which is payable each January 15 and July 15. The first payment was made on July 15, 2011. In accordance with the indenture governing the Senior Notes, we are subject to certain limitations on issuing additional debt and are required to submit quarterly and annual financial reports to the holders of our Senior Notes. The Senior Notes are redeemable at our option beginning on January 15, 2015 at 105.375% of par, plus accrued interest. The redemption price decreases to 102.688% of par on January 15, 2016 and to 100% of par on January 15, 2017. Under certain circumstances, prior to January 15, 2015, we may at our option redeem all, but not less than all, of the Senior Notes at a redemption price equal to 100% of the principal amount of the Senior Notes, plus accrued interest and a premium as defined in the Senior Notes indenture. The Senior Notes rank equally in right of repayment with all of our other senior indebtedness but are subordinated to our secured indebtedness to the extent of the value of the assets securing that indebtedness.

On December 20, 2010, in connection with the closing of our Senior Notes offering, we amended our senior secured credit facility and applied \$129.0 million of the net proceeds that we received from the offering to repay \$19.0 million in principal owed under our amended and restated Revolver and \$110.0 million of the \$224.4 million principal then owed under our amended and restated Term Loan. During the quarter ended September 30, 2012 we repaid \$1.9 million under the amended and restated Term Loan, resulting in a balance outstanding as of September 30, 2012 of \$112.5 million. As of September 30, 2012, we had \$8.0 million outstanding and \$102.0 million available under the amended and restated Revolver and were in compliance with all loan covenants.

On October 26, 2012, we entered into a second amendment to the credit facility, which became effective on October 29, 2012 after the payment of certain required fees and expenses. The second amendment provides for the elimination of the interest coverage ratio requirements and the adjustment of the senior secured leverage ratio requirements from 2.75:1.00 to 3.00:1.00 beginning with the fiscal quarter ending September 30, 2012. In connection with the second amendment, we elected to reduce the maximum amount available under the revolving credit facility from \$110 million to \$60 million.



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On April 30, 2007, in conjunction with an acquisition transaction, we entered into a subordinated, unsecured contingent note with prior owners of one of our acquired practices. The payment amount was determined by the practice's cumulative EBITDA over a five-year period, with a minimum payment of not less than \$15.0 million and a maximum payment not to exceed \$30.0 million. Payment amounts included a 5.5 percent interest rate factor, and therefore we recorded the contingent note in the original purchase price at its minimum payment amount, discounted by the interest rate factor of 5.5 percent. The original discount of \$2.2 million was amortized into interest expense over the term of the contingent note using the effective interest rate method. In July 2012, the Company made the final payment of \$3.6 million under this unsecured contingent note.

#### Contingent consideration for acquisitions prior to January 1, 2009

In connection with the majority of our acquisitions, we have agreed to pay additional consideration annually over future periods of three to five years, based upon the attainment of stipulated levels of operating earnings by each of the acquired entities, as defined in their respective agreements. For acquisitions prior to January 1, 2009, we do not accrue contingent consideration obligations prior to the attainment of the objectives and the amount owed becomes fixed and determinable and is agreed to by the sellers. For the nine months ended September 30, 2012 and 2011, we paid consideration under contingent notes of \$8.3 million and \$12.7 million, respectively, related to acquisitions prior to January 1, 2009, resulting in the recognition of additional goodwill.

Assuming the practices acquired prior to January 1, 2009 achieve future annual operating earnings consistent with the Company's current projections, contingent note payments for these acquisitions prior to January 1, 2009 would be between \$2.0 million and \$4.0 million for 2013. As of September 30, 2012, assuming the practices acquired prior to January 1, 2009 achieve the cumulative maximum level of operating earnings stipulated over the full term of the agreement, the potential maximum principal amount of contingent consideration payable over the next year is approximately \$42.6 million. Lesser amounts will be paid for earnings below the maximum level of stipulated earnings or no payments will be made if the practices do not achieve the minimum level of stipulated earnings as outlined in their respective agreements. Any future payments of contingent consideration for acquisitions completed prior to January 1, 2009 would be accounted for as additional purchase price and increase goodwill.

#### Contingent consideration for acquisitions subsequent to January 1, 2009

We utilize a present value of estimated future payments approach to estimate the fair value of the contingent consideration. These estimates involve significant projections regarding future performance of the acquired practices. If actual future results differ significantly from current estimates, the actual payments for contingent consideration will differ correspondingly. As of September 30, 2012, the fair value of contingent consideration related to the 2009, 2010 and 2011 acquisitions was \$36.7 million, representing the present value of approximately \$43.0 million in estimated future payments over the next three to five years. For practices acquired since January 1, 2009, the potential maximum principal amount of contingent consideration payable over the next three to five years is \$86.7 million. Lesser amounts will be paid for earnings below the maximum level of stipulated earnings or no payments will be made if the practices do not achieve the minimum level of stipulated earnings as outlined in their respective agreements. For the nine months ended September 30, 2012 and 2011, we paid consideration under contingent notes of \$15.3 million and \$7.9 million, respectively, related to acquisitions completed since January 1, 2009. For acquisitions completed since January 1, 2009, future payments will be reflected in the change in the fair value of the contingent consideration.



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#### Cash and Working Capital

As of September 30, 2012, we have cash and cash equivalents of \$5.7 million. Our primary uses of cash are to fund our operations, service debt, including payments due under our contingent notes, make acquisitions and purchase property and equipment. Cash used to fund our operations excludes the impact of non-cash items, such as the allowance for doubtful accounts, depreciation, impairments of goodwill and other intangible assets, changes in the fair value of the contingent consideration and non-cash stock-based compensation, and is impacted by the timing of our payments of accounts payable and accrued expenses and collections of accounts receivable.

As of September 30, 2012, we had working capital of \$0.3 million. We believe our current cash and cash equivalents, together with cash from operations and the amount available under our amended and restated revolving credit facility, will be sufficient to fund our capital requirements through 2013.

#### Cash flows for operating activities

Net cash provided by operating activities during the nine months ended September 30, 2012 was \$13.0 million compared to net cash provided by operating activities of \$27.6 million for the nine months ended September 30, 2011. Net cash provided by operating activities for the nine months ended September 30, 2012 reflected a net loss of \$116.1 million and certain adjustments for non-cash items, including \$115.7 million for the impairment of goodwill and intangibles, \$21.0 million of depreciation and amortization, \$1.6 million of amortization of original issue discount and debt issue costs, \$1.5 million for deferred taxes, \$0.9 million of equity compensation costs and non-cash charges of \$0.3 million for the change in fair value of contingent consideration. Net cash provided by operating activities for the nine months ended September 30, 2012 also reflected increases and decreases in working capital, including a \$2.9 million decrease in accounts receivable, a \$0.3 million increase in prepaid expenses, a \$1.4 million increase in prepaid income taxes, a \$5.4 million decrease in accrued interest primarily related to the interest payment on our Senior Notes, a \$3.6 million decrease in accrued compensation and a \$2.1 million decrease in accounts payable, accrued expenses and other current liabilities. As of September 30, 2012 our DSO (Days Sales Outstanding) was 42 days, which is down from 43 days as of December 31, 2011.

#### Cash flows for investing activities

Net cash used in investing activities during the nine months ended September 30, 2012 was \$26.6 million compared to \$65.3 million during the nine months ended September 30, 2011. Net cash used in investing activities during the nine months ended September 30, 2012 consisted of \$3.0 million of purchases of property and equipment and approximately \$23.6 million for the payment of contingent notes, including \$8.3 million related to acquisitions completed prior to January 1, 2009.

#### Cash flows for financing activities

Net cash provided by financing activities for the nine months ended September 30, 2012 was \$3.0 million compared to \$3.2 million for the nine months ended September 30, 2011. For the nine months ended September 30, 2012, we borrowed \$8.0 million under our revolving credit facility, repaid \$2.8 million of subordinated notes, repaid \$1.9 million on our term loan and paid approximately \$0.1 million of debt issue costs.

#### Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (Adjusted EBITDA)

Adjusted EBITDA is defined as earnings before interest, taxes, depreciation and amortization (EBITDA), further adjusted to exclude unusual items and other cash or non-cash adjustments. We believe that disclosing Adjusted EBITDA provides additional information to investors, enhancing their understanding of our financial performance and providing them an important financial metric used to evaluate performance in the health care industry. Our amended senior secured credit facility contains financial covenants measured against Adjusted EBITDA. Our definition and calculation of Adjusted EBITDA for use in this report is consistent with the definition and calculation contained in our amended senior secured credit facility and the indenture governing our Senior Notes.



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Adjusted EBITDA does not represent net income or cash flow from operations as those terms are defined by GAAP and does not necessarily indicate whether cash flows will be sufficient to fund cash needs. As a result, the measure can be disproportionately affected by a particularly strong or weak quarter. Further, it may not be comparable to the measure for any subsequent period or any complete fiscal year.

Adjusted EBITDA is not a recognized measurement under GAAP and should not be considered as a substitute for measures of our financial performance as determined in accordance with GAAP, such as net income and operating income. Because other companies may calculate Adjusted EBITDA differently than we do, Adjusted EBITDA may not be comparable to similarly titled measures reported by other companies. Adjusted EBITDA has other limitations as an analytical tool when compared to the use of net income, which we believe is the most directly comparable GAAP financial measure, including:

- Adjusted EBITDA does not reflect the provision of income tax expense in our various jurisdictions;
- Adjusted EBITDA does not reflect the interest expense we incur;
- Adjusted EBITDA does not reflect any attribution of costs to our operations related to our investments and capital expenditures through depreciation and amortization charges;
- Adjusted EBITDA does not reflect the cost of compensation we provide to our employees in the form of stock option awards; and
- Adjusted EBITDA excludes expenses that we believe are unusual or non-recurring, but which others may believe are normal expenses for the operation of a business.



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The following is a reconciliation of net loss to Adjusted EBITDA (in thousands):

		Three Months Ended September 30,		Nine Months Ended September 30,	
	2012(D)	2011(D)	2012(D)	2011(D)	
Net loss	\$(111,362)	\$(28,996)	\$(116,059)	\$(30,638)	
Interest expense, net	8,170	8,364	24,451	24,632	
Income tax provision	(1,483)	(3,022)	(1,367)	(1,670)	
Depreciation and amortization	7,000	7,193	21,007	20,261	
EBITDA	(97,675)	(16,461)	(71,968)	12,585	
Management fees (A)	717	749	2,190	2,093	
Change in fair value of contingent consideration (B)	(2,738)	4,377	270	7,535	
Impairment of goodwill and other intangibles	114,566	24,471	115,657	24,471	
Other charges (C)	1,403	5,675	2,235	6,236	
Adjusted EBITDA, as defined	\$ 16,273	\$ 18,811	\$ 48,384	\$ 52,920	

- (A) In accordance with our amended senior secured credit facility and the indenture governing our Senior Notes, management fees payable to affiliates are excluded from Adjusted EBITDA.
- (B) These charges are for the change during the period in the fair value of contingent consideration issued in connection with our acquisitions completed after January 1, 2009, related to changes in numerous variables such as the discount rate, remaining pay out period and the projected performance for each acquisition.
- (C) Other charges include add-backs for the loss on sale of discontinued operation, equity based compensation and acquisition and business development costs as reported in our consolidated statements of operations.
- (D) Adjusted EBITDA for the three and nine month periods ended September 30, 2011 excludes the results of operations of acquisitions completed in 2011 prior to their acquisition date. For purposes of calculating compliance ratios for our amended senior secured credit facility, Adjusted EBITDA for the three months and nine months ended September 30, 2011 would have included approximately \$2.1 million and \$5.9 million, respectively, of additional Adjusted EBITDA related to operations of our 2011 acquisitions as if they were all acquired on January 1, 2011, and the add-back of certain other costs as permitted by the credit agreement.

For purposes of calculating compliance ratios for our amended senior secured credit facility, Adjusted EBITDA for the three months and nine months ended September 30, 2012 would have also included an additional \$0.9 million and \$3.0 million, respectively, related to the add-back of certain costs as permitted by the credit agreement.



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#### **Off-Balance Sheet Arrangements**

The Company does not have any off-balance sheet arrangements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Our exposure to market risks results primarily from fluctuations in interest rates. There have been no material changes to our exposure to market risks from those disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

#### Item 4. Controls and Procedures.

#### **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act) that are designed to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including its principal executive and principal financial officer, as appropriate to allow timely decisions regarding required disclosure. The Company's management, with the participation of the Company's principal executive officer and principal financial officer, has evaluated the effectiveness of the Company's disclosure controls and procedures as of September 30, 2012. Based on that evaluation, the principal executive officer and principal financial officer of the Company have concluded that, as of September 30, 2012, such disclosure controls and procedures were effective.

#### **Changes in Internal Control Over Financial Reporting**

There have been no changes in our internal control over financial reporting during the fiscal quarter ended September 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### **Inherent Limitations on Effectiveness of Controls**

Our disclosure controls and procedures include components of our internal control over financial reporting. Our management, including our principal executive officer and principal financial officer, does not expect that our disclosure controls and procedures or our internal control over financial reporting will necessarily prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that we will detect all control issues and instances of fraud, if any exist.



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#### PART II

#### Item 1. Legal Proceedings.

We are from time to time involved in litigation that we consider to be ordinary and incidental to our business. We may be named in various claims, disputes, legal actions and other proceedings involving malpractice, employment and other matters. A negative outcome in certain of the ongoing litigation could harm our business, financial condition, liquidity or results of operations. Further, prolonged litigation, regardless of which party prevails, could be costly, divert management's attention or result in increased costs of doing business. While the outcome of pending legal actions cannot be predicted with certainty, we believe the outcome of these proceedings will not have a material adverse effect on our consolidated financial position, results of operations or liquidity.

#### Item 1A. Risk Factors.

In addition to the other information set forth in this report, you should carefully consider the factors discussed in the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended December 31, 2011, which could materially affect our business, financial condition, or results of operations. The risks described in our Annual Report on Form 10-K filed with the Securities and Exchange Commission for the fiscal year ended December 31, 2011 and in this Quarterly Report are not the only risks that we face. In addition, risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition, and/or results of operations. There have been no material changes in or additions to the risk factors included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

#### Item 6. Exhibits

- 10.1 Amendment No. 2 to Credit and Guaranty Agreement, dated October 26, 2012, by and among Aurora Diagnostics LLC as Borrower, Aurora Diagnostics Holdings, LLC and certain subsidiaries and affiliates of Aurora Diagnostics, LLC as Guarantors, Barclays Bank PLC as Administrative Agent and Collateral Agent and the lenders party thereto. \*
- 31.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended. \*
- 31.2 Certification of Principal Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended. \*
- 32.1 Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. \*\*
- 32.2 Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. \*\*
- 101.INS XBRL Instance Document \*\*
- 101.SCH XBRL Taxonomy Extension Schema Document \*\*
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document \*\*
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document \*\*
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document \*\*
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document \*\*

Pursuant to Rule 406T of Regulation S-T, the interactive data files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

<sup>\*</sup> Filed herewith

<sup>\*\*</sup> Furnished herewith



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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 13, 2012

#### AURORA DIAGNOSTICS HOLDINGS, LLC

By: /s/ Gregory A. Marsh

Gregory A. Marsh Chief Financial Officer (Principal Financial Officer and Duly Authorized Officer)



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#### INDEX OF EXHIBITS

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<sup>\*</sup> Filed herewith

101.LAB XBRL Taxonomy Extension Label Linkbase Document \*\*

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document \*\*

<sup>\*\*</sup> Furnished herewith



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### AMENDMENT NO. 2 TO CREDIT AND GUARANTY AGREEMENT

AMENDMENT NO. 2 TO CREDIT AND GUARANTY AGREEMENT (this "Amendment"), dated as of October 26, 2012 (this "Amendment"), is entered into by and among AURORA DIAGNOSTICS, LLC, a Delaware limited liability company, (the "Borrower"), AURORA DIAGNOSTICS HOLDINGS, LLC, a Delaware limited liability company ("Holdings"), and certain subsidiaries and affiliates of Borrower identified on the signature pages hereto as "Guarantors" (such subsidiaries and affiliates, together with Holdings, are each referred to individually as a "Guarantor", and collectively, jointly and severally, as "Guarantors"), BARCLAYS BANK PLC ("Barclays Bank"), as administrative agent (in such capacity, the "Administrative Agent") and as collateral agent (in such capacity, the "Collateral Agent"), and the undersigned Lenders (as defined below). Capitalized terms not otherwise defined in this Amendment have the same meanings as specified in the Credit Agreement (as defined below).

#### PRELIMINARY STATEMENTS:

- (1) The Borrower, Holdings, the guarantors party thereto, Barclays Bank, as Administrative Agent and Collateral Agent, the financial institutions from time to time party thereto as lenders (the "Lenders"), and the other agents party thereto, entered into that certain Credit and Guaranty Agreement, dated as of May 26, 2010 (such Credit and Guaranty Agreement, as amended and restated on December 20, 2010, as further amended, supplemented or otherwise modified and as in effect immediately prior to giving effect to this Amendment, the "Credit Agreement").
- (2) The Borrower has requested that the Lenders approve certain amendments to the Credit Agreement as set forth in this Amendment.
- (3) The Borrower has, on the date hereof, delivered notice to the Administrative Agent pursuant to Section 2.13(b), that it intends to reduce the Revolving Commitments, such reduction to be effective on November 1, 2012.
- (4) In accordance with Section 10.5 of the Credit Agreement, the Administrative Agent, the undersigned Lenders (hereinafter, such undersigned Lenders, the "Consenting Lenders"), the Borrower and the other Credit Parties have agreed, subject to the terms and conditions stated below, to amend the Credit Agreement as herein set forth.

#### SECTION 1. Amendments to Credit Agreement.

The Credit Agreement is, effective as of the Effective Date (as defined below), hereby amended as follows:

- (a) Section 1.1 of the Credit Agreement is amended:
- (i) by deleting the definition of "Interest Coverage Ratio" in its entirety.
- (ii) by deleting all references to the term "Interest Coverage Ratio" in the definition of "Subsidiary".

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(b) Section 6.8 of the Credit Agreement is amended:

(i) by amending and restating clause (a) in its entirety to read as follows:

"Intentionally Omitted."

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(ii) by amending and restating clause (b) in its entirety to read as follows:

"Senior Secured Leverage Ratio. Parent Entity shall not permit the Senior Secured Leverage Ratio as of the last day of any Fiscal Quarter (other than any Exempt Fiscal Quarter), beginning with the Fiscal Quarter ending September 30, 2012, to exceed 3.00:1.00".

#### SECTION 2. Reference to and Effect on the Credit Documents.

- (a) On and after the Effective Date, each reference in the Credit Agreement to "this Agreement", "hereunder", "hereof" or words of like import referring to the Credit Agreement, and each reference in the other Credit Documents to "the Credit Agreement", "thereunder", "thereof" or words of like import referring to the Credit Agreement, shall mean and be a reference to the Credit Agreement, as amended by this Amendment.
- (b) The Credit Agreement, as specifically amended by this Amendment, and the other Credit Documents are, and shall continue to be, in full force and effect, and are hereby in all respects ratified and confirmed.
- (c) Except as expressly provided herein, the execution, delivery and effectiveness of this Amendment shall not operate as a waiver of any right, power or remedy of any Lender, the Administrative Agent or the Collateral Agent under the Credit Agreement or any other Credit Document, nor shall it constitute a waiver of any provision of the Credit Agreement or any Credit Document.
  - (d) This Amendment shall be a Credit Document as defined in the Credit Agreement.
- SECTION 3. Conditions of Effectiveness. This Amendment shall become effective as of the first date upon which each of the conditions precedent set forth below in this Section 3 shall be satisfied or waived in accordance with Section 10.5 of the Credit Agreement (such date, the "Effective Date"):
- (a) Amendment. The Administrative Agent shall have received a number of copies reasonably determined by the Administrative Agent of counterparts of this Amendment executed by the Requisite Lenders (determined as of the date hereof), the Borrower, Holdings and each other Guarantor.
  - (b) Expenses; Fees. Borrower shall have paid:
  - (i) to the Administrative Agent all out-of-pocket expenses of the Administrative Agent (including the reasonable fees and expenses of counsel for the Administrative Agent) in connection with the negotiation, preparation and delivery of this Amendment;
  - (ii) to the Administrative Agent such fees as may be separately agreed between the Borrower and the Administrative Agent; and

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(iii) to each Tranche B Term Loan Lender that is a Consenting Lender who delivers an executed counterpart to this Amendment to the Administrative Agent prior to 5:00 pm (New York time) on Friday October 26, 2012, a consent fee in an amount equal to 0.25% of the principal amount of the sum of the aggregate Tranche B Term Loans of such Consenting Lender.

SECTION 4. Consent and Affirmation of the Guarantors. Each Guarantor (prior to, and after giving effect to, this Amendment) hereby consents to this Amendment and confirms and agrees that (a) notwithstanding the effectiveness of this Amendment, the Credit Agreement (including the Guaranty therein) and the other Credit Documents are, and shall continue to be, in full force and effect and are hereby ratified and confirmed in all respects, except that, on and after the effectiveness of this Amendment, each reference in the Credit Agreement or any other Credit Document to the "Credit Agreement", "thereunder", "thereof" or words of like import shall mean and be a reference to the Credit Agreement, as amended by this Amendment, and (b) the Collateral Documents to which such Guarantor is a party and all of the Collateral described therein do, and shall continue to, secure the payment of all of the Guaranteed Obligations. For greater certainty and without limiting the foregoing, each Guarantor hereby confirms that the existing security interests granted by such Guarantor in favor of the Secured Parties pursuant to the Credit Documents in the Collateral described therein shall continue to secure the obligations of such Guarantor under the Credit Documents.

#### SECTION 5. Confirmation of Representations and Warranties.

- (a) The Borrower hereby represents and warrants, both on and as of the date hereof and on and as of the Effective Date, that all representations and warranties contained in the Credit Agreement and each other Credit Document are true and correct in all material respects on and as of the date hereof, <u>provided</u> that to the extent that such representations and warranties specifically refer to an earlier date, they shall be true and correct in all material respects as of such earlier date, and <u>provided further</u> that any representation and warranty that is qualified as to "materiality", "Material Adverse Effect" or similar language shall be true and correct (after giving effect to any such qualification) in all respects on such respective dates.
- (b) Each Credit Party represents and warrants, on and as of the date hereof, that (i) it has the requisite power to execute and deliver this Amendment, and all corporate or other action required to be taken by it for the due and proper authorization, execution, delivery and performance of this Amendment and the consummation of the transactions contemplated hereby has been duly and validly taken and (ii) this Amendment has been duly authorized, executed and delivered by it.
- (c) Each Credit Party hereby acknowledges that it has been provided with a copy of the Credit Agreement and each other Credit Document.
- (d) Each Credit Party hereby represents and warrants that, both on and as of the date hereof and on and as of the Effective Date, both before and after giving effect to this Amendment, no event has occurred and is continuing that constitutes a Default.
- SECTION 6. Execution in Counterparts. This Amendment may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which when so executed shall be deemed to be an original and all of which taken together shall constitute but one and the same agreement. Delivery of an executed counterpart of a signature page to this Amendment by telecopier or other electronic means shall be effective as delivery of a manually executed counterpart of this Amendment.

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SECTION 7. Governing Law. This Amendment shall be governed by, and construed in accordance with, the laws of the state of New York.

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**IN WITNESS WHEREOF**, the parties have caused this Amendment to be executed by their respective authorized officers as of the date first above written.

#### **BORROWER:**

#### AURORA DIAGNOSTICS, LLC

By: /s/ Gregory A. Marsh

Name: Gregory A. Marsh

Title: Executive Vice President, Chief Financial Officer & Treasurer

#### **HOLDINGS**:

#### AURORA DIAGNOSTICS HOLDINGS, LLC

By: /s/ Gregory A. Marsh

Name: Gregory A. Marsh

Title: Executive Vice President, Chief Financial Officer & Treasurer

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#### **GUARANTORS:**

AURORA DIAGNOSTICS FINANCING, INC. AURORA GEORGIA, LLC AURORA GREENSBORO, LLC **AURORA LMC, LLC** AURORA MASSACHUSETTS, LLC AURORA MICHIGAN, LLC AURORA NEW HAMPSHIRE, LLC BERNHARDT LABORATORIES, INC. **BIOPSY DIAGNOSTICS, LLC** C R COLLECTIONS, LLC CUNNINGHAM PATHOLOGY, L.L.C. DERMPATH NEW ENGLAND, LLC GREENSBORO PATHOLOGY, LLC HARDMAN PATHOLOGY ADX, LLC LABORATORY OF DERMATOPATHOLOGY ADX, LLC MARK & KAMBOUR, LLC MARK & KAMBOUR HOLDINGS, INC. PATHOLOGY SOLUTIONS, LLC SEACOAST PATHOLOGY, INC. TEXAS PATHOLOGY, LLC TWIN CITIES DERMATOPATHOLOGY, LLC

By: /s/ Gregory A. Marsh

Name: Gregory A. Marsh

Title: Executive Vice President, Chief

Financial Officer & Treasurer

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#### THE LMC REVOCABLE TRUST, B.T.

By: /s/ Gregory A. Marsh

Name: Gregory A. Marsh

Title: Trustee

#### THE WPC REVOCABLE TRUST, B.T.

By: /s/ Gregory A. Marsh

Name: Gregory A. Marsh

Title: Trustee

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ADX -  $2^{nd}$  Amendment to Credit and Guaranty Agreement



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BARCLAYS BANK PLC, as Administrative Agent, Collateral Agent, Swing Line Lender, Issuing Bank and Lender

By: /s/ Diane Rolfe

Name: Diane Rolfe
Title: Director

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AURORA DIAGNOSTICS L RR Donnelley ProFile ACXFBU-MWE-XNNNCR kriss2dc 06-Nov-2012 07:26 EST 398122 EX31\_1 1 4\*

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### Exhibit 31.1

#### Certification

#### I, Jon L. Hart, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended September 30, 2012 of Aurora Diagnostics Holdings, LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Deleted as permissible under Exchange Act Rules 13a-14(a) and 15d-14(a);
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 13, 2012

/s/ Jon L. Hart

President and Chief Executive Officer

(Principal Executive Officer)



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Exhibit 31.2

#### Certification

#### I, Gregory A. Marsh, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the period ended September 30, 2012 of Aurora Diagnostics Holdings, LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Deleted as permissible under Exchange Act Rules 13a-14(a) and 15d-14(a);
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 13, 2012 /s/ Gregory A. Marsh

Executive Vice President, Treasurer and Chief Financial Officer (Principal Financial Officer)



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Exhibit 32.1

# Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350 (As adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)

I, Jon L. Hart, Chief Executive Officer (Principal Executive Officer) of Aurora Diagnostics Holdings, LLC (the "Registrant"), certify, based upon a review of the Quarterly Report on Form 10-Q for the period ended September 30, 2012 of the Registrant (the "Report"), that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/s/ Jon L. Hart

Name: Jon L. Hart

Title: Chief Executive Officer (Principal Executive

Officer)

Date: November 13, 2012



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Exhibit 32.2

## Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350 (As adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)

I, Gregory A. Marsh, Executive Vice President, Chief Financial Officer (Principal Financial Officer) of Aurora Diagnostics Holdings, LLC (the "Registrant"), certify, based upon a review of the Quarterly Report on Form 10-Q for the period ended September 30, 2012 of the Registrant (the "Report"), that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/s/ Greg A. Marsh

Name: Gregory A. Marsh

Title: Chief Financial Officer (Principal Financial

Officer)

Date: November 13, 2012